

**RESOLUTION OF THE BOARD OF COUNTY COMMISSIONERS
COUNTY OF ESSEX**

RESOLUTION NO. _____ **AUTHORITY FOR RESOLUTION:** N.J.S.A. 40:41A-38(n)

PROPOSED BY: COUNTY EXECUTIVE **AUTHORITY FOR ACTION:** N.J.S.A. 40:41A-36(i)

SUBJECT:

DEPARTMENT OF PARKS, RECREATION AND CULTURAL AFFAIRS – CONTRACT AWARD TO PREFERRED OUTDOOR EXPERIENCE, LLC DBA GEESE CHASERS NEW JERSEY, THE LOWEST RESPONSIVE AND RESPONSIBLE BIDDER TO PROVIDE CANADIAN GEESE CONTROL – MARCH 15, 2023 – OCTOBER 31, 2024 (SEASONAL WORK 15 MONTHS) – AMOUNT NOT TO EXCEED \$34,270.00

WHEREAS, the County of Essex has a need for a vendor to provide Canadian Geese Control at Verona Park, Grover Cleveland Park, Monte Irvin Orange Park, Branch Brook Park and Yanticaw Park (the “Services”) for the Department of Parks, Recreation and Cultural Affairs; and

WHEREAS, the County’s Office of Purchasing has publicly advertised for bids for the Services; and

WHEREAS, the County has received from two (2) vendors written responses to the aforesaid advertisement for bids; and

WHEREAS, the County’s Office of Purchasing recommends the Board of County Commissioners award the contract for the Services for 15 months of services from March 15, 2023 through October 31, 2024 to Preferred Outdoor Experience, LLC dba Geese Chasers North Jersey, the lowest responsive and responsible bidder; and

WHEREAS, the Chief Financial Officer has certified the availability of funds to pay such contract (which certification is attached hereto); and

WHEREAS, the New Jersey Public Contracts Law (N.J.S.A. 40a: 11-1 et. seq.) requires that the Board of County Commissioners by resolution approve the awarding of a contract for the provision or performance of any goods or services, the cost of which in the aggregate exceed the statutory bidding threshold; now, therefore, be it.

RESOLVED, by the Essex County Board of County Commissioners:

1. That the award a of Contract for the Services at a cost not to exceed \$34,270.00 to Preferred Outdoor Experience, LLC dba Geese Chasers North Jersey, the lowest responsive and responsible bidder in accordance with the recommendation of the County's Office of Purchasing, be and hereby is approved, and that the County Administrator be and is hereby authorized to enter into and execute a contract as aforesaid together with such other documents incident thereto as may be necessary.
2. That the Clerk of the Board of County Commissioners forward two (2) certified copies of this resolution and agreement to the Office of Purchasing and one copy to the Department of Parks, Recreation and Cultural Affairs.

Approved as to form and legality



Date

3/1/23

ESSEX COUNTY COUNSEL

RECORD OF VOTE (X=Vote N.V.=Abstention ABS=Absent)

Moved by Commissioner

Second by Commissioner

Commissioner	Yes	No	N.V.	ABS	Commissioner	Yes	No	N.V.	ABS
Cooper					Mercado				
Gill					Pomares, V.P.				
Graham					Richardson, Pres.				
Johnson					Sebold				
Luciano									

It is hereby certified that the foregoing Resolution was () adopted () defeated () tabled by roll call vote at a _____ meeting of the Board of County Commissioners of the County of Essex, New Jersey held on _____.

Is Publication Required () Yes () No

Date Published _____

Wayne L. Richardson, President

Preferred Outdoor Experience, LLC
2/24/2023

**COUNTY OF ESSEX****DECISION MEMORANDUM**

COUNTY EXECUTIVE

BOARD AGENDA ITEM

COUNTY ADMINISTRATOR

TO: Honorable Robert Jackson
County Administrator

DEPARTMENT: Parks

FROM: Julius N. Coltre, MPA, QPA
Director of Purchasing

DIVISION:

DATE: February 23, 2023

INTRODUCTION AND OVERVIEW:

TITLE: PROVIDE CANADIAN GEESE CONTROL AT VARIOUS LOCATIONS

SOLICITATION NUMBER: 23-006

SOLICITATION TYPE: Bid: X RFP: Comp. Contract: Non-Fair & Open: Other:

REQUESTING AGENCY: Department of Parks, Recreation and Cultural Affairs

ADVERTISEMENT DATE: January 17, 2023 **OPENING DATE:** January 31, 2023

POTENTIAL BIDDERS FROM: Advertisement: Portal: 8 Purchasing: Small Business:

BIDDERS(s) REJECTED: No Rejections **REASON:** N/A

NUMBER OF SUBMITTED BIDS: 2

ASPIRATION GOAL ACKNOWLEDGEMENT FORM (Completed & Returned): Yes: X No:

CONTRACT PERIOD: March 15, 2023- October 15, 2024

MINORITY STATUS OF RECOMMENDED VENDOR:

(WBE): (MGM): (SBE): (VOB): (Other): X

VENDOR NAME & BID TABULATIONS:

<u>Vendor:</u>	<u>Total Bid Price:</u>
Preferred Outdoor Experience LLC d/b/a Geese Chasers New Jersey (Great Meadows, NJ)	\$34,270.00
Loomacres Inc. (Cobleskill, NY)	\$75,525.00

FEB 23 4:03 PM '23

RECOMMENDATION:

Based upon the recommendation of the Director of Parks which is attached hereto and after reviewing the submitted bids, it is recommended that the Essex County Board of County Commissioners award by resolution a contract to: **Preferred Outdoor Experience LLC d/b/a Geese Chasers New Jersey, 85 Marble Hill Road, Great Meadows, NJ 07838.**

REASON FOR RECOMMENDATION:

The Essex County Department of Parks has determined that this vendor has met the requirements of the advertised specifications and is the lowest responsive/responsible bidder to provide the services and is capable to complete this project.

FISCAL IMPACT:

The amount not to exceed for the fifteen (15) month contract is \$34,270.00. Funds for this contract are available from account# **01-201-28-370-120-29.**

ALTERNATIVE:

There is no alternative to procure this service except to advertise & solicit bids under the "fair & open bidding process in compliance with the Local Public Contracts Law N.J.S.A.40A:11-1 et seq.

HISTORY:

Similar services were awarded to the recommended vendor under R-2020-00789 in the amount of \$68,528.40. All monies were expended from that contract which expired on 10/31/22.

ADVERTISEMENT FOR BIDS:

In Accordance with the Local Public Contracts Law (N.J.S.A. 40A:11-1 et seq.)

ATTACHMENTS:

- 1) Recommendation Document for the Requesting Agency
- 2) Recommended Vendor's Proposal Page
- 3) Memorandums of Agreement (3) Originals
- 4) Business Registration Certificate
- 5) Affirmative Action Certificate
- 6) Political Contribution Form
- 7) Aspirational Goal Acknowledgement Form
- 8) Vendor Employee Disclosure Form

JNC: jc



OFFICE OF ACCOUNTS AND CONTROL
HALL OF RECORDS, ROOM 542
NEWARK, NEW JERSEY 07102

CERTIFICATION OF FUNDS

Vendor Name Preferred Outdoor Experience, LLC dba Geese Chasers North Jersey
Account Name Other Contractual Services
Account # 01-201-28-370-120-029
Contract Period (If Applicable) 03/15/2023 10/31/2024
Purpose of Contract To provide Canadian Geese Control at Verona Park, Grover Cleveland Park, Monte Irvin Orange Park, Branch Brook Park and Yanticaw Park for the Department of Parks, Recreation and Cultural Affairs

34,270.00 Contract Amount

Funding

	Temporary Budget Amount
	Current Fund Budget Amount
17,135.00	Contingent Current Year Amount
	Grant Funding
	Capital Funding
	Trust Funding
17,135.00	Contingent Subsequent Years

I, do hereby certify that the funding is legally appropriated per the above information for the purpose specified in the attached contract. Furthermore, it has been represented to me that the contracts have been processed in accordance with the applicable provisions of the Optional County Charter Law, the Essex County Administrative Code and the Essex County Standard Operating Policies and Procedures.

CM Date: 2/27/2023
Cert: 725


Ehab Salama
Chief Financial Officer



COUNTY OF ESSEX
DEPARTMENT OF PARKS, RECREATION AND CULTURAL AFFAIRS
115 CLIFTON AVENUE
NEWARK, NEW JERSEY 07104
973-268-3500
Fax 973-481-5302



Joseph N. DiVincenzo, Jr.
County Executive

Daniel K. Salvante
Director

MEMORANDUM

TO: Julius Coltre,
DIRECTOR OF PURCHASING

FROM: Daniel K. Salvante, Director
Essex County Parks Department

DATE: February 6, 2023

RE: Recommend Bid # 23-006 To Provide Canadian Geese Control at Various Locations

*To: J. Coltre
for mail
gnc
2/8/23*

INTRODUCTION:

Two (2) bids for Bid #23-006 were received.

Bidder	Amount
Preferred Outdoor Experience LLC/ dba Geese Chasers New Jersey	\$34,270.00
Loumacres Inc.	\$75,525.00

RECOMMENDATION AND REASONS:

Preferred Outdoor Experience LLC/ dba Geese Chasers New Jersey is the lowest responsible bidder. Therefore, Essex County Parks is recommending the contract be awarded to Preferred Outdoor Experience LLC/ dba Geese Chasers New Jersey for Bid #23-006. The contract will run for fifteen (15) months from March 15, 2023, until October 31, 2023 and then March 15, 2024 until October 15, 2024. There is also an option for an additional fifteen (15) month contract.

FISCAL IMPACT:

The contract award total is \$34,270.00. Funds for this contract are available from account #01-201-28-370-120-29.

2023 FEB - 7 PM 4: 45

RECEIVED
COUNTY OF ESSEX
OFFICE OF PURCHASING

BID #23-006 - PROPOSAL PAGE

The undersigned has read and fully understands the specifications herein, and promises to furnish and deliver the services according to the following pricing schedule for a period to begin — following Essex County Board of County Commissioners' approval — March 15, 2023 and ending seven and a half (7.5) months later on October 31, 2023 and then running for seven and a half (7.5) months beginning March 15, 2024 and ending October 31, 2024, and further understands that the County reserves the option to extend the contract for an additional fifteen (15) months; beginning March 15, 2025 through October 31, 2025 and March 15, 2026 through October 31, 2026, if mutually agreeable and upon approval of the Essex County Board of County Commissioners.

Contract to be 15 months with an option for an additional 15 months

VERONA PARK	\$ <u>1046.66</u> Per Month	\$ <u>7850</u> ⁰⁰ Annual Cost
GROVER CLEVELAND PARK	\$ <u>657.33</u> Per Month	\$ <u>4930</u> ⁰⁰ Annual Cost
MONTE IRVIN ORANGE PARK	\$ <u>773.33</u> Per Month	\$ <u>5800</u> ⁰⁰ Annual Cost
BRANCH BROOK PARK	\$ <u>1123.33</u> Per Month	\$ <u>8425</u> ⁰⁰ Annual Cost
YANTICAW PARK	\$ <u>968.66</u> Per Month	\$ <u>7265</u> ⁰⁰ Annual Cost
		*\$ <u>34,270</u> ⁰⁰ Total

*Vendor must bid on all items to be considered for award

BUSINESS NAME: Preferred Outdoor Experiences, LLC
DBA / Geese Chasers N. Jersey

AUTHORIZED SIGNATURE: Joseph V. Bello DATE: 1/30/23

PRINT NAME: Joseph V. Bello TITLE: MGMR

TELEPHONE NUMBER: 732.299.8728 FAX NUMBER: 732.394.6434

TAX ID. OR SOCIAL SECURITY NUMBER: 46-2313242

ADDRESS: P.O. Box 282 Great Meadows NJ 07838

PHONE: 732.299.8728 FAX: 732.394.6434

EMAIL: Joe@GeeseChasersNJ.com

MEMORANDUM OF AGREEMENT
BETWEEN

	<u>VENDOR</u>	<u>COUNTY</u>
NAME:	Preferred Outdoor Experience LLC	County of Essex County
ADDRESS:	d/b/a Geese Chasers New Jersey 85 Marble Hill Road Great Meadows, NJ 07838	Hall of Records 465 Dr. Martin Luther King Jr. Blvd. Newark, NJ 07102

BID#: 23-006
DATE ADVERTISED: January 17, 2023
DATE RECEIVED: January 31, 2023
CONTRACT PERIOD: March 15, 2023- October 15, 2024
BASIS OF AWARD: Lowest responsible/responsive bidder
BID TITLE: To Provide Canadian Geese Control at Various Locations

CONDITIONS:

The award of this contract is subject to the approval of the Essex County Board of County Commissioners by resolution and such resolution will be prepared and presented to the Board at its regularly scheduled meeting. This contract becomes effective and binding upon adoption by resolution by the Essex County Board of County Commissioners, signature of the County Executive and attested to by Clerk of the Board.

The vendor identified above hereby agrees to comply with the terms and conditions of the bid specifications, advertisement, and vendor's proposal, as submitted by the vendor listed above, under the bid number stated above, which are incorporated herein and made part hereof, and to faithfully perform the obligations therein to furnish and deliver the good or service listed above.

PAYMENT TERMS:

VERONA PARK:	\$1,046.66 per month
GROVER CLEVELAND PARK:	\$657.33 per month
MONTE IRVIN ORANGE PARK:	\$773.33 per month
BRANCH BROOK PARK:	\$1,123.33 per month
YANTICAW PARK:	\$968.66 per month
AMOUNT NOT TO EXCEED:	\$34,270.00

ESSEX COUNTY

DATE 3/3/23



Joseph N. DiVincenzo, Jr.
Essex County Executive

WITNESS: _____
Deborah Davis Ford
Clerk of the Board

VENDOR

DATE 2/17/23



Authorized Vendor Signature

WITNESS: 

Witness Signature

06/13/22

Taxpayer Identification# 462-313-242/000

Dear Business Representative:

Congratulations! You are now registered with the New Jersey Division of Revenue.

Use the Taxpayer Identification Number listed above on all correspondence with the Divisions of Revenue and Taxation, as well as with the Department of Labor (if the business is subject to unemployment withholdings). Your tax returns and payments will be filed under this number, and you will be able to access information about your account by referencing it.

Additionally, please note that State law requires all contractors and subcontractors with Public agencies to provide proof of their registration with the Division of Revenue. The law also amended Section 92 of the Casino Control Act, which deals with the casino service industry.

We have attached a Proof of Registration Certificate for your use. To comply with the law, if you are currently under contract or entering into a contract with a State agency, you must provide a copy of the certificate to the contracting agency.

If you have any questions or require more information, feel free to call our Registration Hotline at (609)292-9292.

I wish you continued success in your business endeavors.

Sincerely,



James J. Fruscione
Director
New Jersey Division of Revenue

STATE OF NEW JERSEY
BUSINESS REGISTRATION CERTIFICATE

DEPARTMENT OF TREASURY
DIVISION OF REVENUE
PO BOX 252
TRENTON, N J 08646-0252

TAXPAYER NAME:

PREFERRED OUTDOOR EXPERIENCE LLC

TRADE NAME:

ADDRESS:

**85 MARBLE HILL ROAD
GREAT MEADOWS NJ 07838**

SEQUENCE NUMBER:

1788292

EFFECTIVE DATE:

04/16/13

ISSUANCE DATE:

06/13/22



Director
New Jersey Division of Revenue

FORM-BRC

17A-181-1.2015-2457

This Certificate is NOT assignable or transferable. It must be conspicuously displayed at above address.

Certification 53229

RENEWAL

CERTIFICATE OF EMPLOYEE INFORMATION REPORT

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of **15-Jun-2022 to 15-Jun-2029**

PREFERRED OUTDOOR EXPERIENCE LL
85 MARBLE HILL RD
GREAT MEADOWS NJ 07838




ELIZABETH MAHER MUOIO
State Treasurer

STATEMENT OF CERTAIN
POLITICAL CONTRIBUTIONS MADE AFTER JULY 11, 1986

(This statement is part of the proposal packet)

Ordinance Number 0-86-0007, as amended by Ordinance Number 0-95-0003, adopted by the Board of Commissioners of the County of Essex, requires that all proposals for negotiated contracts submitted by individuals and/or business entities seeking to provide goods or to perform services for the County of Essex shall contain a statement setting forth each political contribution by them of \$500.00 or more made within five years next preceding the date of said contract, either directly or indirectly, to any County elected political official, County political party and/or County official, political organization, or any State political party.

Set forth name of County elected official, County political party and/or County official, political organization, or State political party to whom a political contribution of \$500.00 or more was made by proposers within five (5) years of the date hereof.

If none, write "none".

Name

Amount

None

Preferred Outdoor Experience, LLC DBA /

Proposer:

Geese Chasers N. Jersey

By:

Joseph A. Bello
(Signature)

Name of Signatory:

Joseph A. Bello

(Print or Type)



OFFICE OF PURCHASING

ASPIRATIONAL GOAL ACKNOWLEDGEMENT FORM

Name of Organization: Praterad Detail Experience, LLC ^{DBA} George Chaw's North Jersey
Print Name of Vendor Representative: Joseph V. Bello
Title of Vendor Representative: MGMR

I have reviewed the Essex County Board of Chosen Freeholders Resolution No. R-2017-00834, where it explains the economic disadvantages in Essex County, including above average unemployment rates, high home foreclosures rates and higher rates on ALICE households (Asset Limited, Income Constraint, Employed) and poverty households.

I understand that the Board of Chosen Freeholders believes potential vendors should be informed of Essex County's economic disadvantages that effects the well-being of Essex communities. I acknowledge this legislative body intent to *encourage* awarded vendors to actively pursue in their hiring efforts and practices to seek potential candidates from the vast, diverse, qualified and experienced talent that exists in Essex County's unemployed and underemployed residents.

By signing this acknowledgement form, I hereby confirm that I have read Resolution No. R-2017-00834 and acknowledge the encouraged efforts of the County of Essex Aspirational Goal to establish a total workforce for each contract comprised of a minimum of 35% Essex County residents. I acknowledge that my organization will make good faith efforts in seeking talent from Essex County unemployed and underemployed qualified residents when fulfilling job opening(s).

Furthermore, I understand that for the term of each contract, I have been requested to complete an annual report of employee status, by filling a Vendor Employee Disclosure Form.

I also understand that the Board of Chosen Freeholders may review my responses to the Vendor Employee Disclosure Form to monitor my continued efforts and commitment.

Joseph V. Bello.
Print Full Name

[Signature] 2/17/23
Signature and Date

Print Full Name

Signature and Date

Putting Essex County First



VENDOR EMPLOYEE DISCLOSURE FORM

REPRESENTATIVE NAME: Joseph V. Bell PHONE: 732.299.8728 EMAIL: Joe@GreelCherryNJ.com

Complete current year ONLY if this is your first time working with the County of Essex

If previously awarded contracts with the County, please complete each contract year, up to the last 6 years. Failure to complete this form will not result in the loss or any diminution of this contract.

YEAR	TOTAL EMPLOYEES	ESSEX COUNTY EMPLOYEES ONLY	YEAR	TOTAL EMPLOYEES	ESSEX COUNTY EMPLOYEES ONLY
Total:					

1. What are your efforts to employ Essex County residents?

Our HQ is based out of Indiana County

2. Do you hire Union labor? ☐ Y ☒ N If so, please provide Union Affiliation(s):

Putting Essex County First