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**RESOLUTION OF THE BOARD OF COUNTY COMMISSIONERS
COUNTY OF ESSEX**

RESOLUTION NO. _____ **AUTHORITY FOR RESOLUTION:** N.J.S.A. 40:41A-38(n)

PROPOSED BY: COUNTY EXECUTIVE **AUTHORITY FOR ACTION:** N.J.S.A. 40:41A-36(i)

SUBJECT:

DEPARTMENT OF PUBLIC WORKS – CONTRACT AWARD TO COLANTUONO AND KLURMAN ASSOCIATES, INC. (C&K SCRAP METAL), THE SOLE REVENUE GENERATING BIDDER FOR THE PURCHASE AND REMOVAL OF VARIOUS TYPES OF SCRAP METALS FROM ESSEX COUNTY – TWENTY-FOUR (24) MONTH CONTRACT – MARCH 28, 2023 THROUGH MARCH 27, 2025

WHEREAS, the County of Essex has need for a vendor to purchase and remove various types of Scrap Metals for Essex County (the “Services”); and

WHEREAS, the County’s Office of Purchasing has publicly advertised for bids for the Services; and

WHEREAS, the County has received, from one (1) vendor a written response to the aforesaid advertisement for bids; and

WHEREAS, the County’s Office of Purchasing recommends the Board of County Commissioners award the contract for the Services for a twenty-four (24) month period to Colantuono and Klurman Associates, Inc., the sole responsive and responsible revenue generating bidder; and

WHEREAS, New Jersey Public Contracts Law (NJSA 40A:11-1 et seq.) requires the Board of County Commissioners to approve, by resolution, the awarding of a contract for the provision or performance of any goods or services, the cost of which, in the aggregate, exceeds the statutory bidding threshold; now, therefore, be it

RESOLVED, by the Essex County Board of County Commissioners as follows:

1. That the award of the contract for the Services for a twenty four (24) month period to Colantuono and Klurman Associates, Inc., the sole responsive and responsible revenue generating bidder; in accordance with the recommendation of the County's Office of Purchasing, be and hereby is approved, and that the County Administrator be and hereby is authorized to enter into and execute the contract as aforesaid, together with such other documents incident thereto, as may be necessary.
2. That the Clerk of the Board of County Commissioners forward two (2) certified copies of this resolution and agreement to the Office of Purchasing and one (1) to the Department of Public Works.

Approved as to form and legality _____


ESSEX COUNTY COUNSEL

Date _____

2/23/23

RECORD OF VOTE (X=Vote N.V.=Abstention ABS=Absent)

Moved by Commissioner _____
Second by Commissioner _____

Commissioner	Yes	No	N.V.	ABS	Commissioner	Yes	No	N.V.	ABS
Cooper					Mercado				
Gill					Pomares, V.P.				
Graham					Richardson, Pres.				
Johnson					Sebold				
Luciano									

It is hereby certified that the foregoing Resolution was () adopted () defeated () tabled by roll call vote at a _____ meeting of the Board of County Commissioners of the County of Essex, New Jersey held on _____.

Is Publication Required () Yes () No

Date Published _____

Wayne L. Richardson, President

C&K Scrap Metal
2/23/2023



COUNTY OF ESSEX

DECISION MEMORANDUM

COUNTY EXECUTIVE

BOARD AGENDA ITEM

COUNTY ADMINISTRATOR

TO: Honorable Robert Jackson
County Administrator

DEPARTMENT: Public Works

FROM: Julius N. Coltre, MPA, QPA
Director of Purchasing

DIVISION: Buildings & Grounds

DATE: February 10, 2023

INTRODUCTION AND OVERVIEW:

TITLE: PURCHASE AND REMOVAL OF VARIOUS TYPES OF
SCRAP METAL- REVENUE GENERATING CONTRACT

SOLICITATION NUMBER: 22-293

SOLICITATION TYPE: Bid: X RFP: Comp. Contract: Non-Fair & Open: Other:

REQUESTING AGENCY: Department of Public Works

ADVERTISEMENT DATE: January 10, 2023 **OPENING DATE:** January 24, 2023

POTENTIAL BIDDERS FROM: Advertisement: Portal: 36 Purchasing: Small Business:

BIDDERS(s) REJECTED: No Rejections **REASON:** N/A

NUMBER OF SUBMITTED BIDS: 1

CONTRACT PERIOD: March 28, 2023- March 27, 2025

Vendor:

Colantuono & Klurman Associates, Inc. (C&K Scrap Metal)
(Newark, NJ)

Total % Discount 1st Year (Normal Business Hours)

Copper- 65%

Stainless Steel- 62%

Stainless Steel Mixed- 42%

Steel- 55%

Iron- 55%

Aluminum- 47%

Total % Discount 1st Year (After Hours)

Copper- 55%

Stainless Steel- 62%

Stainless Steel Mixed- 42%

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Steel- 47%
Iron- 47%
Aluminum- 35%

Total % Discount 2nd Year (Normal Business Hours)

Copper- 68%
Stainless Steel- 65%
Stainless Steel Mixed- 45%
Steel- 58%
Iron- 58%
Aluminum-50 %

Total % Discount 2nd Year (After Hours)

Copper- 58%
Stainless Steel- 55%
Stainless Steel Mixed- 35%
Steel- 50%
Iron- 50%
Aluminum-38%

RECOMMENDATION:

Based upon the recommendation of the Director of Public Works which is attached hereto and after reviewing the submitted bid, it is recommended that the Essex County Board of County Commissioners award by resolution a contract to: **Colantuono & Klurman Associates, Inc., 225 Clifford Street, Newark, NJ 07105.**

REASON FOR RECOMMENDATION:

The Essex County Department of Public Works has determined that this vendor has met the requirements of the advertised specifications and is the lowest responsive/responsible bidder to provide the services and is capable to complete this project.

FISCAL IMPACT:

This is a revenue generating contract for the County as Scrap Metals are sold to the recommended vendor.

ALTERNATIVE:

There is no alternative to procure this service except to advertise & solicit bids under the "fair & open bidding process in compliance with the Local Public Contracts Law N.J.S.A.40A:11-1 et seq.

ADVERTISEMENT FOR BIDS:

In Accordance with the Local Public Contracts Law (N.J.S.A. 40A:11-1 et seq.)

ATTACHMENTS:

- 1) Recommendation Document from the Requesting Agency
- 2) Memorandums of Agreement (3) Originals
- 3) Recommended Vendor's Proposal Page
- 4) Business Registration Certificate
- 5) AA302 Form (Employee Information Report)
- 6) Political Contribution Form
- 7) Aspirational Goal Acknowledgement Form
- 8) Vendor Employee Disclosure Form

9) Aspirational Goal Acknowledgment Form

JNC: jc



COUNTY OF ESSEX
DEPARTMENT OF PUBLIC WORKS

DIVISION OF BUILDINGS & GROUNDS
900 BLOOMFIELD AVE
VERONA, NJ 07044

☎ (973) 226-8500 ext. 2340

☎ (973) 403-9572

JOSEPH N. DIVINCENZO, JR.
COUNTY EXECUTIVE

Sanjeev Varghese, P.E., P.P.
Director & County Engineer

Frank J. Pascucci
A/Director Buildings &
Grounds

MEMORANDUM

To: JULIUS COLTRE, DIRECTOR
OFFICE OF PURCHASING

From: SANJEEV VARGHESE, P.E., P.P., DIRECTOR & COUNTY ENGINEER
DEPARTMENT OF PUBLIC WORKS

Date: JANUARY 25, 2023

Re: REQUEST TO AWARD SCRAP METAL BID#22-293

=====

One (1) bidder, Colantuono & Klurman Associates, Inc. (C&K Scrap Metal), responded to the bid for the Purchase and Removal of Scrap Metal at various County locations. This is a revenue generating contract for the County of Essex.

Based on the attached bid proposals, Colantuono & Klurman Associates, Inc. will pay the County of Essex as follows for the first year of the contract:

% Per Pound:

65% – Copper,
62% – Stainless Steel
42% – Stainless Steel Mixed
55% – Steel
55% – Iron
47% – Aluminum,

The Department of Public Works is recommending that the Scrap Metal contract be awarded to Colantuono & Klurman Associates, Inc. (C&K Scrap Metal). As the current contract will expire March 27, 2023, the Department of Public Works is requesting that this contract begin March 28, 2023 for a period of two (2) years ending March 27, 2025.

cc: L. Rodriguez, Assistant County Engineer
F. Pascucci, Director of Buildings & Grounds
F. Palma, Buildings & Grounds HOR

Putting Essex County First
ESSEX COUNTY IS AN EQUAL OPPORTUNITY EMPLOYER

*To: J. Casaf
JAC
for MHA's
1/29/23*

RECEIVED
COUNTY OF ESSEX
OFFICE OF PURCHASING
2023 JAN 27 PM 12:05

MEMORANDUM OF AGREEMENT
BETWEEN

	<u>VENDOR</u>	<u>COUNTY</u>
NAME:	Colantuono & Klurman Associates, Inc.	County of Essex County
ADDRESS:	225 Clifford Street	Hall of Records
	Newark, NJ 07105	465 Dr. Martin Luther King Jr. Blvd.
		Newark, NJ 07102

BID#: 22-293
DATE ADVERTISED: January 10, 2023
DATE RECEIVED: January 24, 2023
CONTRACT PERIOD: March 28, 2023- March 27, 2025
BASIS OF AWARD: Highest percentage paid to the County for Scrap Metal
BID TITLE: Purchase & Removal of Various Types of Scrap Metal for The County of Essex

CONDITIONS:

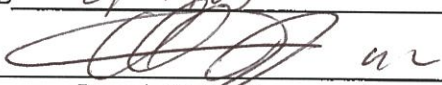
The award of this contract is subject to the approval of the Essex County Board of County Commissioners by resolution and such resolution will be prepared and presented to the Board at its regularly scheduled meeting. This contract becomes effective and binding upon adoption by resolution by the Essex County Board of County Commissioners, signature of the County Executive and attested to by Clerk of the Board.

The vendor identified above hereby agrees to comply with the terms and conditions of the bid specifications, advertisement, and vendor's proposal, as submitted by the vendor listed above, under the bid number stated above, which are incorporated herein and made part hereof, and to faithfully perform the obligations therein to furnish and deliver the good or service listed above.

PAYMENT TERMS:

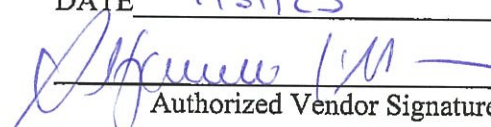
CONTRACT PERIOD: March 28, 2023- March 27, 2024
DISCOUNTS: All per Attached Price Page for Years 1 & 2
AMOUNT NOT TO EXCEED: Revenue Generating Contract to the County

ESSEX COUNTY

DATE 2/27/23


Joseph N. DiVincenzo, Jr.
Essex County Executive

VENDOR

DATE 1/31/23


Authorized Vendor Signature

WITNESS: _____
Deborah Davis Ford
Clerk of the Board

WITNESS: _____
Witness Signature

PROPOSAL PAGE

To: County of Essex, Office of Purchasing
Hall Of Records - Room 325,
465 Dr. Martin Luther King Jr. Blvd
Newark, New Jersey 07102

Vendor shall indicate the total percentage per pound based at the Fair Market Value (FMV) from the AMM—American Metal Market, for the purchase and removal of scrap metal as per the attached specifications.

	1 st Year Normal Business Hrs.	1 st Year After Hrs.	2 nd Year Normal Business Hrs.	2 nd Year After Hrs.
Copper	% <u>65</u> *	% <u>55</u> *	% <u>68</u> *	% <u>58</u> *
Stainless Steel	% <u>62</u> *	% <u>52</u> *	% <u>65</u> *	% <u>55</u> *
Stainless Steel Mixed	% <u>42</u> *	% <u>32</u> *	% <u>45</u> *	% <u>35</u> *
Steel	% <u>55</u> *	% <u>47</u> *	% <u>58</u> *	% <u>50</u> *
Iron	% <u>55</u> *	% <u>47</u> *	% <u>58</u> *	% <u>50</u> *
Aluminum	% <u>47</u> *	% <u>35</u> *	% <u>50</u> *	% <u>38</u> *

*Quoted percentage are per Pound at FMV, and shall be firm, inclusive of all transportation, pickup, loading and debris removal, etc. costs.

BIDDER'S COMPANY NAME: Colantuono & Klurman Associates, INC. (C&K Scrap Metal)

ADDRESS: 225 Clifford Street, Newark, NJ 07105

SIGNATURE & TITLE:


(TO BE SIGNED BY AUTHORIZED MEMBER OF FIRM)

PRINT AUTHORIZED NAME:

Stefanie Klurman

PRINT TITLE:

VP

COMPANY PHONE#: 973 589 5445

FAX#: 973 589 8141

E-MAIL#: stefanie@ckscrap.com

CELL#: 973 687 0431



STATE OF NEW JERSEY BUSINESS REGISTRATION CERTIFICATE

Taxpayer Name: COLANTUONO & KLURMAN ASSOCIATES, INC.
Trade Name:
Address: 227 CLIFFORD STREET
NEWARK, NJ 07105-1902
Certificate Number: 1153496
Effective Date: May 25, 2005
Date of Issuance: February 06, 2023

For Office Use Only:
20230206135244639

STATE OF NEW JERSEY

Division of Purchase & Property
Contract Compliance Audit Unit
EEO Monitoring Program

EMPLOYEE INFORMATION REPORT

IMPORTANT-READ INSTRUCTIONS CAREFULLY BEFORE COMPLETING FORM. FAILURE TO PROPERLY COMPLETE THE ENTIRE FORM AND TO SUBMIT THE REQUIRED \$150.00 FEE MAY DELAY ISSUANCE OF YOUR CERTIFICATE. DO NOT SUBMIT EEO-1 REPORT FOR SECTION B, ITEM 11. For instructions on completing the form, go to: http://www.state.nj.us/treasury/contract_compliance/pdf/aa302ins.pdf

SECTION A - COMPANY IDENTIFICATION

1. FID. NO. OR SOCIAL SECURITY 22-2320224	2. TYPE OF BUSINESS <input type="checkbox"/> 1. MFG <input checked="" type="checkbox"/> 2. SERVICE <input type="checkbox"/> 3. WHOLESALE <input type="checkbox"/> 4. RETAIL <input type="checkbox"/> 5. OTHER	3. TOTAL NO. EMPLOYEES IN THE ENTIRE COMPANY 38
4. COMPANY NAME Colantuono & Klurman Associates, Inc.		
5. STREET 225 Clifford Street	CITY Newark	COUNTY Essex
	STATE NJ	ZIP CODE 07105
6. NAME OF PARENT OR AFFILIATED COMPANY (IF NONE, SO INDICATE) NONE		CITY
	STATE 	ZIP CODE
7. CHECK ONE: IS THE COMPANY: <input checked="" type="checkbox"/> SINGLE-ESTABLISHMENT EMPLOYER <input type="checkbox"/> MULTI-ESTABLISHMENT EMPLOYER		
8. IF MULTI-ESTABLISHMENT EMPLOYER, STATE THE NUMBER OF ESTABLISHMENTS IN NJ 		
9. TOTAL NUMBER OF EMPLOYEES AT ESTABLISHMENT WHICH HAS BEEN AWARDED THE CONTRACT. 		
10. PUBLIC AGENCY AWARDING CONTRACT 		
	CITY 	COUNTY
	STATE 	ZIP CODE

Official Use Only	DATE RECEIVED	INAUG. DATE	ASSIGNED CERTIFICATION NUMBER


SECTION B - EMPLOYMENT DATA

11. Report all permanent, temporary and part-time employees ON YOUR OWN PAYROLL. Enter the appropriate figures on all lines and in all columns. Where there are no employees in a particular category, enter a zero. Include ALL employees, not just those in minority/non-minority categories, in columns 1, 2, & 3. **DO NOT SUBMIT AN EEO-1 REPORT.**

JOB CATEGORIES	ALL EMPLOYEES			PERMANENT MINORITY/NON-MINORITY EMPLOYEE BREAKDOWN									
	COL. 1 TOTAL (Cols. 2 & 3)	COL. 2 MALE	COL. 3 FEMALE	***** MALE *****					***** FEMALE *****				
				BLACK	HISPANIC	AMER. INDIAN	ASIAN	NON MIN.	BLACK	HISPANIC	AMER. INDIAN	ASIAN	NON MIN.
Officials/ Managers	4	3	1					3					1
Professionals													
Technicians													
Sales Workers													
Office & Clerical	3	1	2		1				2				
Craftworkers (Skilled)													
Operatives (Semi-skilled)	19	19			12			7					
Laborers (Unskilled)	12	12			12								
Service Workers													
TOTAL	38	35	3		25			10		2			1
Total employment From previous Report (if any)													
Temporary & Part-Time Employees	The data below shall NOT be included in the figures for the appropriate categories above.												

12. HOW WAS INFORMATION AS TO RACE OR ETHNIC GROUP IN SECTION B OBTAINED? <input type="checkbox"/> 1. Visual Survey <input checked="" type="checkbox"/> 2. Employment Record <input type="checkbox"/> 3. Other (Specify)	14. IS THIS THE FIRST Employee Information Report Submitted? 1. YES <input type="checkbox"/> 2. NO <input checked="" type="checkbox"/>	15. IF NO, DATE LAST REPORT SUBMITTED MO, DAY, YEAR 01 25 19
13. DATES OF PAYROLL PERIOD USED From: 10/01/22 To: 12/31/2022		

SECTION C - SIGNATURE AND IDENTIFICATION

16. NAME OF PERSON COMPLETING FORM (Print or Type) Stefanie Klurman	SIGNATURE 	TITLE VP	DATE MO DAY YEAR 01 20 23
17. ADDRESS NO. & STREET 225 Clifford Street	CITY Newark	COUNTY Essex	STATE NJ
		ZIP CODE 07105	PHONE (AREA CODE, NO., EXTENSION) 973 - 589 - 5445

**STATEMENT OF CERTAIN
POLITICAL CONTRIBUTIONS MADE AFTER JULY 11, 1986**

(This statement is part of the proposal packet)

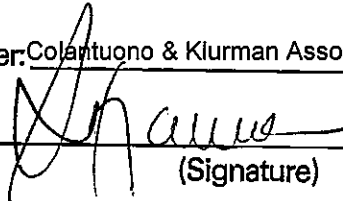
Ordinance Number 0-86-0007, as amended by Ordinance Number 0-95-0003, adopted by the Board of Commissioners of the County of Essex, requires that all proposals for negotiated contracts submitted by individuals and/or business entities seeking to provide goods or to perform services for the County of Essex shall contain a statement setting forth each political contribution by them of \$500.00 or more made within five years next preceding the date of said contract, either directly or indirectly, to any County elected political official, County political party and/or County official, political organization, or any State political party.

Set forth name of County elected official, County political party and/or County official, political organization, or State political party to whom a political contribution of \$500.00 or more was made by proposers within five (5) years of the date hereof.

If none, write "none".

Name	Amount
NONE	

Proposer: Colantuono & Klurman Associates, Inc. (C&K Scrap Metal)

By: 
(Signature)

Name of Signatory: Stefanie Klurman
(Print or Type)



OFFICE OF PURCHASING

ASPIRATIONAL GOAL ACKNOWLEDGEMENT FORM

Name of Organization: Colantuono & Klurman Assoc. (C&K Scrapmetal)
Print Name of Vendor Representative: Stefanie Klurman
Title of Vendor Representative: UP Owner

I have reviewed the Essex County Board of Chosen Freeholders Resolution No. R-2017-00834, where it explains the economic disadvantages in Essex County, including above average unemployment rates, high home foreclosures rates and higher rates on ALICE households (Asset Limited, Income Constraint, Employed) and poverty households.

I understand that the Board of Chosen Freeholders believes potential vendors should be informed of Essex County's economic disadvantages that effects the well-being of Essex communities. I acknowledge this legislative body intent to *encourage* awarded vendors to actively pursue in their hiring efforts and practices to seek potential candidates from the vast, diverse, qualified and experienced talent that exists in Essex County's unemployed and underemployed residents.

By signing this acknowledgement form, I hereby confirm that I have read Resolution No. R-2017-00834 and acknowledge the encouraged efforts of the County of Essex Aspirational Goal to establish a total workforce for each contract comprised of a minimum of 35% Essex County residents. I acknowledge that my organization will make good faith efforts in seeking talent from Essex County unemployed and underemployed qualified residents when fulfilling job opening(s).

Furthermore, I understand that for the term of each contract, I have been requested to complete an annual report of employee status, by filing a Vendor Employee Disclosure Form.

I also understand that the Board of Chosen Freeholders may review my responses to the Vendor Employee Disclosure Form to monitor my continued efforts and commitment.

Stefanie Klurman
Print Full Name

[Signature] 4/31/23
Signature and Date

Print Full Name

Signature and Date

Putting Essex County First



VENDOR EMPLOYEE DISCLOSURE FORM

VENDOR NAME: Colantuono & Korman Associates Inc.
REPRESENTATIVE NAME: Stefanie Korman
COMPANY LOCATION: 225 Clifford St Newark
PHONE: 973-589 5445
EMAIL: stefanie@ckscorp.com
DATE: 1-31-2023

Complete current year ONLY if this is your first time working with the County of Essex.

If previously awarded contracts with the County, please complete each contract year, up to the last 6 years. Failure to complete this form will not result in the loss or any diminution of this contract.

[illegible]

1. What are your efforts to employ Essex County residents?
2. Do you hire Union labor? ☐ Y ☒ N If so, please provide Union Affiliation(s):

Putting Essex County First

ESSEX COUNTY IS AN EQUAL OPPORTUNITY EMPLOYER