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**RESOLUTION OF THE BOARD OF COUNTY COMMISSIONERS  
COUNTY OF ESSEX**

**RESOLUTION NO.** \_\_\_\_\_ **AUTHORITY FOR RESOLUTION:** N.J.S.A. 40:41A-38(n)

**PROPOSED BY:** COUNTY EXECUTIVE **AUTHORITY FOR ACTION:** N.J.S.A. 40:41A-36(i)

**SUBJECT:**

**DEPARTMENT OF PUBLIC WORKS – CONTRACT AWARD TO COLANTUONO AND KLURMAN ASSOCIATES, INC. (C&K SCRAP METAL), THE SOLE REVENUE GENERATING BIDDER FOR THE PURCHASE AND REMOVAL OF VARIOUS TYPES OF SCRAP METALS FROM ESSEX COUNTY – TWENTY-FOUR (24) MONTH CONTRACT – MARCH 28, 2023 THROUGH MARCH 27, 2025**

**WHEREAS**, the County of Essex has need for a vendor to purchase and remove various types of Scrap Metals for Essex County (the “Services”); and

**WHEREAS**, the County’s Office of Purchasing has publicly advertised for bids for the Services; and

**WHEREAS**, the County has received, from one (1) vendor a written response to the aforesaid advertisement for bids; and

**WHEREAS**, the County’s Office of Purchasing recommends the Board of County Commissioners award the contract for the Services for a twenty-four (24) month period to Colantuono and Klurman Associates, Inc., the sole responsive and responsible revenue generating bidder; and

**WHEREAS**, New Jersey Public Contracts Law (NJSA 40A:11-1 et seq.) requires the Board of County Commissioners to approve, by resolution, the awarding of a contract for the provision or performance of any goods or services, the cost of which, in the aggregate, exceeds the statutory bidding threshold; now, therefore, be it

**RESOLVED**, by the Essex County Board of County Commissioners as follows:

1. That the award of the contract for the Services for a twenty four (24) month period to Colantuono and Klurman Associates, Inc., the sole responsive and responsible revenue generating bidder; in accordance with the recommendation of the County's Office of Purchasing, be and hereby is approved, and that the County Administrator be and hereby is authorized to enter into and execute the contract as aforesaid, together with such other documents incident thereto, as may be necessary.
2. That the Clerk of the Board of County Commissioners forward two (2) certified copies of this resolution and agreement to the Office of Purchasing and one (1) to the Department of Public Works.

Approved as to form and legality \_\_\_\_\_ Date 2/23/23  
  
 ESSEX COUNTY COUNSEL

RECORD OF VOTE (X=Vote N.V.=Abstention ABS=Absent)

Moved by Commissioner \_\_\_\_\_  
 Second by Commissioner \_\_\_\_\_

Commissioner	Yes	No	N.V.	ABS	Commissioner	Yes	No	N.V.	ABS
Cooper					Mercado				
Gill					Pomares, V.P.				
Graham					Richardson, Pres.				
Johnson					Sebold				
Luciano									

It is hereby certified that the foregoing Resolution was ( ) adopted ( ) defeated ( ) tabled by roll call vote at a \_\_\_\_\_ meeting of the Board of County Commissioners of the County of Essex, New Jersey held on \_\_\_\_\_.

Is Publication Required ( ) Yes ( ) No

Date Published \_\_\_\_\_

\_\_\_\_\_  
 Wayne L. Richardson, President

C&K Scrap Metal  
 2/23/2023



**TO:** Honorable Robert Jackson  
County Administrator **DEPARTMENT:** Public Works

**FROM:** Julius N. Coltre, MPA, QPA  
Director of Purchasing **DIVISION:** Buildings & Grounds

**DATE:** February 10, 2023

**INTRODUCTION AND OVERVIEW:**

**TITLE:** PURCHASE AND REMOVAL OF VARIOUS TYPES OF  
SCRAP METAL- REVENUE GENERATING CONTRACT

**SOLICITATION NUMBER:** 22-293

**SOLICITATION TYPE:** Bid: X RFP: Comp. Contract: Non-Fair & Open: Other:

**REQUESTING AGENCY:** Department of Public Works

**ADVERTISEMENT DATE:** January 10, 2023 **OPENING DATE:** January 24, 2023

**POTENTIAL BIDDERS FROM:** Advertisement: Portal: 36 Purchasing: Small Business:

**BIDDERS(s) REJECTED:** No Rejections **REASON:** N/A

**NUMBER OF SUBMITTED BIDS:** 1

**CONTRACT PERIOD:** March 28, 2023- March 27, 2025

**Vendor:**

Colantuono & Klurman Associates, Inc. (C&K Scrap Metal)  
(Newark, NJ)

**Total % Discount 1<sup>st</sup> Year (Normal Business Hours)**

Copper- 65%  
Stainless Steel- 62%  
Stainless Steel Mixed- 42%  
Steel- 55%  
Iron- 55%  
Aluminum- 47%

**Total % Discount 1<sup>st</sup> Year (After Hours)**

Copper- 55%  
Stainless Steel- 62%  
Stainless Steel Mixed- 42%

FEB 10 2023

Steel- 47%  
Iron- 47%  
Aluminum- 35%

**Total % Discount 2<sup>nd</sup> Year (Normal Business Hours)**

Copper- 68%  
Stainless Steel- 65%  
Stainless Steel Mixed- 45%  
Steel- 58%  
Iron- 58%  
Aluminum-50 %

**Total % Discount 2<sup>nd</sup> Year (After Hours)**

Copper- 58%  
Stainless Steel- 55%  
Stainless Steel Mixed- 35%  
Steel- 50%  
Iron- 50%  
Aluminum-38%

**RECOMMENDATION:**

Based upon the recommendation of the Director of Public Works which is attached hereto and after reviewing the submitted bid, it is recommended that the Essex County Board of County Commissioners award by resolution a contract to: **Colantuono & Klurman Associates, Inc., 225 Clifford Street, Newark, NJ 07105.**

**REASON FOR RECOMMENDATION:**

The Essex County Department of Public Works has determined that this vendor has met the requirements of the advertised specifications and is the lowest responsive/responsible bidder to provide the services and is capable to complete this project.

**FISCAL IMPACT:**

This is a revenue generating contract for the County as Scrap Metals are sold to the recommended vendor.

**ALTERNATIVE:**

There is no alternative to procure this service except to advertise & solicit bids under the "fair & open bidding process in compliance with the Local Public Contracts Law N.J.S.A.40A:11-1 et seq.

**ADVERTISEMENT FOR BIDS:**

In Accordance with the Local Public Contracts Law (N.J.S.A. 40A:11-1 et seq.)

**ATTACHMENTS:**

- 1) Recommendation Document from the Requesting Agency
- 2) Memorandums of Agreement (3) Originals
- 3) Recommended Vendor's Proposal Page
- 4) Business Registration Certificate
- 5) AA302 Form (Employee Information Report)
- 6) Political Contribution Form
- 7) Aspirational Goal Acknowledgement Form
- 8) Vendor Employee Disclosure Form

9) Aspirational Goal Acknowledgment Form

JNC: jc



COUNTY OF ESSEX  
 DEPARTMENT OF PUBLIC WORKS  
 DIVISION OF BUILDINGS & GROUNDS  
 900 BLOOMFIELD AVE  
 VERONA, NJ 07044

☎ (973) 226-8500 ext. 2340  
 ☎ (973) 403-9572

JOSEPH N. DIVINCENZO, JR.  
 COUNTY EXECUTIVE

Sanjeev Varghese, P.E., P.P.  
 Director & County Engineer

Frank J. Pascucci  
 A/Director Buildings &  
 Grounds

MEMORANDUM

*To: J. Casaf  
 JMC  
 for MOA'S  
 1/29/23*

To: JULIUS COLTRE, DIRECTOR  
 OFFICE OF PURCHASING

From: SANJEEV VARGHESE, P.E., P.P., DIRECTOR & COUNTY ENGINEER  
 DEPARTMENT OF PUBLIC WORKS

Date: JANUARY 25, 2023

*SV*

Re: REQUEST TO AWARD SCRAP METAL BID#22-293

=====

One (1) bidder, Colantuono & Klurman Associates, Inc. (C&K Scrap Metal), responded to the bid for the Purchase and Removal of Scrap Metal at various County locations. This is a revenue generating contract for the County of Essex.

Based on the attached bid proposals, Colantuono & Klurman Associates, Inc. will pay the County of Essex as follows for the first year of the contract:

- % Per Pound:
- 65% – Copper,
- 62% – Stainless Steel
- 42% – Stainless Steel Mixed
- 55% – Steel
- 55% – Iron
- 47% – Aluminum,

The Department of Public Works is recommending that the Scrap Metal contract be awarded to Colantuono & Klurman Associates, Inc. (C&K Scrap Metal). As the current contract will expire March 27, 2023, the Department of Public Works is requesting that this contract begin March 28, 2023 for a period of two (2) years ending March 27, 2025.

cc: L. Rodriguez, Assistant County Engineer  
 F. Pascucci, Director of Buildings & Grounds  
 F. Palma, Buildings & Grounds HOR

RECEIVED  
 COUNTY OF ESSEX  
 OFFICE OF PURCHASING  
 2023 JAN 27 PM 12: 05

**MEMORANDUM OF AGREEMENT**  
**BETWEEN**

**VENDOR**  
NAME: Colantuono & Klurman Associates, Inc.  
ADDRESS: 225 Clifford Street  
Newark, NJ 07105

**COUNTY**  
County of Essex County  
Hall of Records  
465 Dr. Martin Luther King Jr. Blvd.  
Newark, NJ 07102

BID#: 22-293  
DATE ADVERTISED: January 10, 2023  
DATE RECEIVED: January 24, 2023  
CONTRACT PERIOD: March 28, 2023- March 27, 2025  
BASIS OF AWARD: Highest percentage paid to the County for Scrap Metal  
BID TITLE: Purchase & Removal of Various Types of Scrap Metal for The County of Essex

**CONDITIONS:**

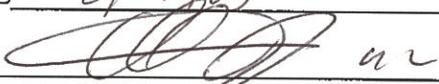
The award of this contract is subject to the approval of the Essex County Board of County Commissioners by resolution and such resolution will be prepared and presented to the Board at its regularly scheduled meeting. This contract becomes effective and binding upon adoption by resolution by the Essex County Board of County Commissioners, signature of the County Executive and attested to by Clerk of the Board.

The vendor identified above hereby agrees to comply with the terms and conditions of the bid specifications, advertisement, and vendor's proposal, as submitted by the vendor listed above, under the bid number stated above, which are incorporated herein and made part hereof, and to faithfully perform the obligations therein to furnish and deliver the good or service listed above.

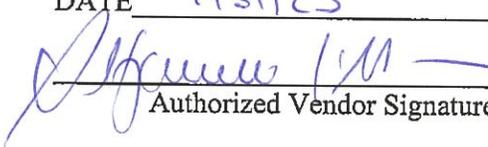
**PAYMENT TERMS:**

CONTRACT PERIOD: March 28, 2023- March 27, 2024  
DISCOUNTS: All per Attached Price Page for Years 1 & 2  
AMOUNT NOT TO EXCEED: Revenue Generating Contract to the County

**ESSEX COUNTY**

DATE 2/27/23  
  
\_\_\_\_\_  
Joseph N. DiVincenzo, Jr.  
Essex County Executive

**VENDOR**

DATE 1/31/23  
  
\_\_\_\_\_  
Authorized Vendor Signature

WITNESS: \_\_\_\_\_  
Deborah Davis Ford  
Clerk of the Board

WITNESS: \_\_\_\_\_  
Witness Signature

**PROPOSAL PAGE**

**To: County of Essex, Office of Purchasing  
 Hall Of Records - Room 325,  
 465 Dr. Martin Luther King Jr. Blvd  
 Newark, New Jersey 07102**

**Vendor shall indicate the total percentage per pound based at the Fair Market Value (FMV) from the AMM—American Metal Market, for the purchase and removal of scrap metal as per the attached specifications.**

	<b>1<sup>st</sup> Year Normal Business Hrs.</b>	<b>1<sup>st</sup> Year After Hrs.</b>	<b>2<sup>nd</sup> Year Normal Business Hrs.</b>	<b>2<sup>nd</sup> Year After Hrs.</b>
<b>Copper</b>	% <u>65</u> *	% <u>55</u> *	% <u>68</u> *	% <u>58</u> *
<b>Stainless Steel</b>	% <u>62</u> *	% <u>52</u> *	% <u>65</u> *	% <u>55</u> *
<b>Stainless Steel Mixed</b>	% <u>42</u> *	% <u>32</u> *	% <u>45</u> *	% <u>35</u> *
<b>Steel</b>	% <u>55</u> *	% <u>47</u> *	% <u>58</u> *	% <u>50</u> *
<b>Iron</b>	% <u>55</u> *	% <u>47</u> *	% <u>58</u> *	% <u>50</u> *
<b>Aluminum</b>	% <u>47</u> *	% <u>35</u> *	% <u>50</u> *	% <u>38</u> *

**\*Quoted percentage are per Pound at FMV, and shall be firm, inclusive of all transportation, pickup, loading and debris removal, etc. costs.**

**BIDDER'S COMPANY NAME:** Colantuono & Klurman Associates, INC. ( C&K Scrap Metal )

**ADDRESS:** 225 Clifford Street, Newark, NJ 07105

**SIGNATURE & TITLE:**   
**(TO BE SIGNED BY AUTHORIZED MEMBER OF FIRM)**

**PRINT AUTHORIZED NAME:** Stefanie Klurman

**PRINT TITLE:** VP

**COMPANY PHONE#:** 973 589 5445 **FAX#:** 973 589 8141

**E-MAIL#:** stefanie@ckscrap.com **CELL#:** 973 687 0431



# STATE OF NEW JERSEY BUSINESS REGISTRATION CERTIFICATE

**Taxpayer Name:** COLANTUONO & KLURMAN ASSOCIATES, INC.

**Trade Name:**

**Address:** 227 CLIFFORD STREET  
NEWARK, NJ 07105-1902

**Certificate Number:** 1153496

**Effective Date:** May 25, 2005

**Date of Issuance:** February 06, 2023

**For Office Use Only:**

20230206135244639

**STATE OF NEW JERSEY**  
Division of Purchase & Property  
Contract Compliance Audit Unit  
EEO Monitoring Program

**EMPLOYEE INFORMATION REPORT**

**IMPORTANT-READ INSTRUCTIONS CAREFULLY BEFORE COMPLETING FORM. FAILURE TO PROPERLY COMPLETE THE ENTIRE FORM AND TO SUBMIT THE REQUIRED \$150.00 FEE MAY DELAY ISSUANCE OF YOUR CERTIFICATE. DO NOT SUBMIT EEO-1 REPORT FOR SECTION B, ITEM 11. For Instructions on completing the form, go to: [http://www.state.nj.us/treasury/contract\\_compliance/pdf/aa302ins.pdf](http://www.state.nj.us/treasury/contract_compliance/pdf/aa302ins.pdf)**

**SECTION A - COMPANY IDENTIFICATION**

1. FID. NO. OR SOCIAL SECURITY 22-2320224	2. TYPE OF BUSINESS <input type="checkbox"/> 1. MFG <input checked="" type="checkbox"/> 2. SERVICE <input type="checkbox"/> 3. WHOLESALE <input type="checkbox"/> 4. RETAIL <input type="checkbox"/> 5. OTHER	3. TOTAL NO. EMPLOYEES IN THE ENTIRE COMPANY 38		
4. COMPANY NAME Colantuono & Klurman Associates, Inc.				
5. STREET 225 Clifford Street	CITY Newark	COUNTY Essex	STATE NJ	ZIP CODE 07105
6. NAME OF PARENT OR AFFILIATED COMPANY (IF NONE, SO INDICATE) NONE		CITY	STATE	ZIP CODE
7. CHECK ONE: IS THE COMPANY: <input checked="" type="checkbox"/> SINGLE-ESTABLISHMENT EMPLOYER <input type="checkbox"/> MULTI-ESTABLISHMENT EMPLOYER				
8. IF MULTI-ESTABLISHMENT EMPLOYER, STATE THE NUMBER OF ESTABLISHMENTS IN NJ				
9. TOTAL NUMBER OF EMPLOYEES AT ESTABLISHMENT WHICH HAS BEEN AWARDED THE CONTRACT				
10. PUBLIC AGENCY AWARDED CONTRACT				
Official Use Only		DATE RECEIVED	INAUG. DATE	ASSIGNED CERTIFICATION NUMBER

**SECTION B - EMPLOYMENT DATA**

11. Report all permanent, temporary and part-time employees ON YOUR OWN PAYROLL. Enter the appropriate figures on all lines and in all columns. Where there are no employees in a particular category, enter a zero. Include ALL employees, not just those in minority/non-minority categories, in columns 1, 2, & 3. **DO NOT SUBMIT AN EEO-1 REPORT.**

JOB CATEGORIES	ALL EMPLOYEES			PERMANENT MINORITY/NON-MINORITY EMPLOYEE BREAKDOWN											
	COL. 1 TOTAL (Cols. 2 & 3)	COL. 2 MALE	COL. 3 FEMALE	***** MALE *****				***** FEMALE *****							
				BLACK	HISPANIC	AMER. INDIAN	ASIAN	NON MIN.	BLACK	HISPANIC	AMER. INDIAN	ASIAN	NON MIN.		
Officials/ Managers	4	3	1							3					1
Professionals															
Technicians															
Sales Workers															
Office & Clerical	3	1	2		1						2				
Craftworkers (Skilled)															
Operatives (Semi-skilled)															
Laborers (Unskilled)	19	19			12					7					
Service Workers															
<b>TOTAL</b>	<b>38</b>	<b>35</b>	<b>3</b>		<b>25</b>					<b>10</b>		<b>2</b>			<b>1</b>
Total employment From previous Report (if any)															
Temporary & Part-Time Employees	The data below shall NOT be included in the figures for the appropriate categories above.														

12. HOW WAS INFORMATION AS TO RACE OR ETHNIC GROUP IN SECTION B OBTAINED? <input type="checkbox"/> 1. Visual Survey <input checked="" type="checkbox"/> 2. Employment Record <input type="checkbox"/> 3. Other (Specify)	14. IS THIS THE FIRST Employee Information Report Submitted? 1. YES <input type="checkbox"/> 2. NO <input checked="" type="checkbox"/>	15. IF NO, DATE LAST REPORT SUBMITTED MO, DAY YEAR 01   25   19
13. DATES OF PAYROLL PERIOD USED From: 10/01/22 To: 12/31/2022		

**SECTION C - SIGNATURE AND IDENTIFICATION**

16. NAME OF PERSON COMPLETING FORM (Print or Type) Stefanie Klurman	SIGNATURE 	TITLE VP	DATE MO   DAY   YEAR 01   20   23
17. ADDRESS NO. & STREET 225 Clifford Street			
CITY Newark		COUNTY Essex	STATE NJ
ZIP CODE 07105		PHONE (AREA CODE, NO., EXTENSION) 973 - 589 - 5445	

**STATEMENT OF CERTAIN  
POLITICAL CONTRIBUTIONS MADE AFTER JULY 11, 1986**

(This statement is part of the proposal packet)

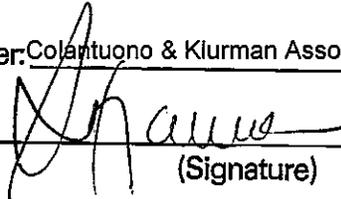
Ordinance Number 0-86-0007, as amended by Ordinance Number 0-95-0003, adopted by the Board of Commissioners of the County of Essex, requires that all proposals for negotiated contracts submitted by individuals and/or business entities seeking to provide goods or to perform services for the County of Essex shall contain a statement setting forth each political contribution by them of \$500.00 or more made within five years next preceding the date of said contract, either directly or indirectly, to any County elected political official, County political party and/or County official, political organization, or any State political party.

Set forth name of County elected official, County political party and/or County official, political organization, or State political party to whom a political contribution of \$500.00 or more was made by proposers within five (5) years of the date hereof.

If none, write "none".

Name	Amount
NONE	
_____	
_____	
_____	
_____	
_____	
_____	
_____	
_____	
_____	

Proposer: Colantuono & Klurman Associates, Inc. ( C&K Scrap Metal )

By:   
(Signature)

Name of Signatory: Stefanie Klurman  
(Print or Type)



# OFFICE OF PURCHASING

## ASPIRATIONAL GOAL ACKNOWLEDGEMENT FORM

Name of Organization: Colantuono & Klurman Assoc. (C&K Scrapmetal)  
 Print Name of Vendor Representative: Stefanie Klurman  
 Title of Vendor Representative: UP Owner

I have reviewed the Essex County Board of Chosen Freeholders Resolution No. R-2017-00834, where it explains the economic disadvantages in Essex County, including above average unemployment rates, high home foreclosures rates and higher rates on ALICE households (Asset Limited, Income Constraint, Employed) and poverty households.

I understand that the Board of Chosen Freeholders believes potential vendors should be informed of Essex County's economic disadvantages that effects the well-being of Essex communities. I acknowledge this legislative body intent to *encourage* awarded vendors to actively pursue in their hiring efforts and practices to seek potential candidates from the vast, diverse, qualified and experienced talent that exists in Essex County's unemployed and underemployed residents.

By signing this acknowledgement form, I hereby confirm that I have read Resolution No. R-2017-00834 and acknowledge the encouraged efforts of the County of Essex Aspirational Goal to establish a total workforce for each contract comprised of a minimum of 35% Essex County residents. I acknowledge that my organization will make good faith efforts in seeking talent from Essex County unemployed and underemployed qualified residents when fulfilling job opening(s).

Furthermore, I understand that for the term of each contract, I have been requested to complete an annual report of employee status, by filing a Vendor Employee Disclosure Form.

I also understand that the Board of Chosen Freeholders may review my responses to the Vendor Employee Disclosure Form to monitor my continued efforts and commitment.

Stefanie Klurman  
 Print Full Name

[Signature] 4/31/23  
 Signature and Date

\_\_\_\_\_  
 Print Full Name

\_\_\_\_\_  
 Signature and Date

Putting Essex County First

