

56

**RESOLUTION OF THE BOARD OF COUNTY COMMISSIONERS
COUNTY OF ESSEX**

RESOLUTION NO. _____ **AUTHORITY FOR RESOLUTION:** N.J.S.A. 40:41A-38(n)

PROPOSED BY: COUNTY EXECUTIVE **AUTHORITY FOR ACTION:** N.J.S.A. 40:41A-36(i)

SUBJECT:

OFFICE OF THE PROSECUTOR - CONTRACT AWARD TO PHILIP M. CASCIANO ASSOCIATES, INC., FOR THE PURCHASE OF VIDEO SURVEILLANCE CABLING PROJECT AND PORTABLE TWO-WAY RADIO EQUIPMENT - UNDER STATE CONTRACT #83900 AND HUNTERDON COUNTY CO-OP #HCESC CAT-22-09 - AMOUNT NOT TO EXCEED \$278,885.90

WHEREAS, the County has a need for a vendor to provide the purchase of Video Surveillance Cabling Project and Portable Two-Way Radio Equipment (the "Goods"); and

WHEREAS, the County's Office of Purchasing proposes to procure the Goods and Services from a vendor pursuant to New Jersey State Contract No. 83900 and Hunterdon County Co-Op #HCESC Cat-22-09; and

WHEREAS, the County's Office of Purchasing recommends the Board of County Commissioners award the contract for the Goods to Philip M. Casciano Associates, Inc., pursuant to, and upon the terms of New Jersey State Contract No. 83900 and Hunterdon County Co-Op #HCESC Cat-22-09; and

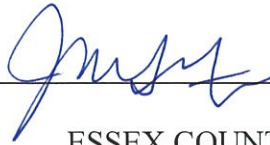
WHEREAS, the Chief Financial Officer has certified the availability of funds to pay such contract (which certification is attached hereto); now therefore be it

RESOLVED, by the Essex County Board of County Commissioners:

1. That the award of a Contract for the Goods to Philip M. Casciano Associates, Inc. at an aggregate cost not to exceed \$278,885.90 pursuant to New Jersey State Contract No. 83900 and Hunterdon County Co-Op #HCESC Cat-22-09 in accordance with the recommendation of the County's Office of Purchasing, be and hereby is approved, and that the Office of Purchasing be and it hereby is authorized to enter into and execute said contracts as aforesaid together with such other documents incident thereto as may be necessary.

2. That the Clerk of the Board of County Commissioners forward one (1) certified copy of this resolution to the Purchasing Agent and one to the Office of the Prosecutor.

Approved as to form and legality



Date

2/23/23

ESSEX COUNTY COUNSEL

RECORD OF VOTE (X=Vote N.V.=Abstention ABS=Absent)

Moved by Commissioner _____

Second by Commissioner _____

Commissioner	Yes	No	N.V.	ABS	Commissioner	Yes	No	N.V.	ABS
Cooper					Mercado				
Gill					Pomares, V.P.				
Graham					Richardson, Pres.				
Johnson					Sebold				
Luciano									

It is hereby certified that the foregoing Resolution was () adopted () defeated () tabled by roll call vote at a _____ meeting of the Board of County Commissioners of the County of Essex, New Jersey held on _____.

Is Publication Required () Yes () No

Date Published _____

Wayne L. Richardson, President

Philip M. Casciano Associates, Inc.
2/23/2023

**COUNTY OF ESSEX****DECISION MEMORANDUM**

COUNTY EXECUTIVE

BOARD AGENDA ITEM

COUNTY ADMINISTRATOR

TO: Honorable Robert Jackson
County Administrator

DEPARTMENT: Essex County

FROM: Julius N. Coltre, MPA, QPA
Director of Purchasing

DIVISION: Office of the Prosecutor

DATE: February 15, 2023

INTRODUCTION AND OVERVIEW:

TITLE: Video Surveillance Cabling Project & Portable Two-Way Radio Equipment

SOLICITATION NUMBER: N.J. State Contract# 83900 exp 4/30/23 &
Hunterdon County Co-Op #HCESC Cat-22-09 exp 9/29/24

SOLICITATION TYPE: Bid: RFP: Comp. Contract: Non-Fair & Open: Other: X

REQUESTING AGENCY: Essex County Office of the Prosecutor

ADVERTISEMENT DATE: N/A

OPENING DATE: N/A

POTENTIAL BIDDERS FROM: Advertisement: 0 Portal: 0 Purchasing: 0 Small Business: 0

BIDDERS(s) REJECTED: N/A **REASON:** N/A

NUMBER OF SUBMITTED BIDS: N/A **STATE CONTRACT CO-OP:** YES: X No:

ASPIRATION GOAL ACKNOWLEDGEMENT FORM (Completed & Returned): Yes: N/A No:

CONTRACT PERIOD: (New Jersey State Contract Cooperative Agreement) &
(Hunterdon County Cooperative Agreement)

MINORITY STATUS OF RECOMMENDED VENDOR:

(WBE): (MGM): (SBE): (VOB): (Other): N/A

VENDOR NAME: Cooperative Agreement & Pricing per requisition:

Phillip M. Casciano Associates, Inc. Requisition# 44029 (HCESC-Cat-22-09 exp 2/29/24
Surveillance Equipment: Total: \$55,378.20

Requisition# 444031 (NJ State Contract# 83900 exp 4/30/23
Multi-Band Radio Equipment: Total: \$158,307.70

Requisition# 444030 (NJ State Contract# 83900 exp 4/30/23
Cable Runs & Installations Total Amount: \$65,200.00

GRAND TOTAL: \$278,885.90

LEB:EM:62

RECOMMENDATION:

Based upon the requested requisitions which are attached hereto and after reviewing the submitted attachments, it is recommended that the Essex County Board of Commissioners award by resolution payment, for of these various surveillance equipment, cabling runs, installations & various multi-band radio equipment to: **Phillip M. Casciano Associates, Inc. at 8 Crown Plaza (Unit#C), Hazlet, N.J. 07730.**

Please Note: The Governing Body has set forth the policy that purchases over \$175,000.00, must be submitted separately for their review & not to be processed through the pre-approved omnibus resolution.

REASON FOR RECOMMENDATION:

The Essex County Office of the Prosecutor has decided to use the New Jersey State Contract cooperative purchasing agreement & the Hunterdon County cooperative agreement as their method of procurement this surveillance, cabling & radio equipment.

FISCAL IMPACT:

The total cost for this request is: **\$278,885.90.** This will be funded by account# **0328756275001108.** On attached requisitions #444031, 444029, & 444030. The necessary State Contract & Hunterdon County cooperative agreement back up documents are attached to the requisitions to show compliance for these goods & services.

ALTERNATIVE:

The alternative would be to advertise for bids, however this cooperative agreement through the State Contract & Hunterdon County cooperative agreements are available to the County of Essex & all using agencies.

HISTORY:

To date, this vendor has been paid: \$368,932.74 for other goods & services thru these same cooperative agreements under the \$175,000.00 limit, using the omnibus resolution

ADVERTISEMENT FOR BIDS:

Not applicable when using this method of procurement.

ATTACHMENTS:

- 1) Requisitions# 444031, 444029 & 444030
- 2) All New Jersey State Contract back up documents
- 3) All Hunterdon County cooperative documents
- 4) All written attached invoices/quotations from the vendor
Referencing products by description & applicable discounts
From cooperative agreements.

JNC: cmc



OFFICE OF ACCOUNTS AND CONTROL
HALL OF RECORDS, ROOM 542
NEWARK, NEW JERSEY 07102

CERTIFICATION OF FUNDS

Vendor Name Philip M. Casciano Associates, Inc.
Account Name E C Law Enforcement Pros TA 3001
Account # 03-287-56-275-001-108
Contract Period (If Applicable)
Purpose of Contract To provide for the purchase of Video Surveillance Cabling Project and
Portable Two-Way Radio Equipment

278,885.90 Contract Amount

Funding

Temporary Budget Amount
Current Fund Budget Amount
Contingent Current Year Amount
Grant Funding
Capital Funding
278,885.90 Trust Funding
Contingent Subsequent Years

I, do hereby certify that the funding is legally appropriated per the above information for the purpose specified in the attached contract. Furthermore, it has been represented to me that the contracts have been processed in accordance with the applicable provisions of the Optional County Charter Law, the Essex County Administrative Code and the Essex County Standard Operating Policies and Procedures.

CM Date: 2/28/2023
Cert: 729


Ehab Salama
Chief Financial Officer

OFFICE OF THE ESSEX COUNTY PROSECUTOR

THEODORE N. STEPHENS, II
ACTING ESSEX COUNTY PROSECUTOR

ESSEX COUNTY VETERANS COURTHOUSE, NEWARK, NEW JERSEY 07102

Tel: (973) 621-4700

Fax: (973) 621-5697



ROMESH C. SUKHDEO
ACTING FIRST ASSISTANT PROSECUTOR

MITCHELL G. McGUIRE III
ACTING CHIEF OF DETECTIVES

To: Julius Coltre, Director of Purchasing.

From: Eapen A Mathen, Management Specialist.

Date: Feb 15, 2023. *E*

RE: PMC Associates – Portable Radios/CSIB Security Upgrade.

Please refer to the attached quotes for the above vendor for the approval of County Commissioners since the aggregate quote amount exceeds the threshold amount of \$175,000.00.

1. CSIB Security Upgrade Equipment #465385 dt 02/09/2023	\$55,378.20
2. CSIB Security Installation #465384 dt 02/09/2023	\$65,200.00
3. Portable Radios #465383 dt 02/09/2023	\$158,307.70
Total	\$278,885.90

Funds for this proposal will be paid from Prosecutor's Office Trust Funds.

Thank you for working with the Prosecutor's Office. If you have any questions, feel free to contact Eapen Mathen 973-621-4518.

*To: C Calvane
for D/M
To BOCP
JMP
2/15/23*

RECEIVED
COUNTY OF ESSEX
OFFICE OF PURCHASING
2023 FEB 15 AM 11:32

REQUISITION

1 of 6

NOT A PO

COUNTY OF ESSEX

465 Dr MLK Jr Blvd
Newark NJ 07102
973 621 4368
FAX: 973 621 5234
TAX ID: 22-6002433

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PO DATE

CONTRACT NO.

23-HUNCCP

Resolution: R-2022-00991

REQ NO.

DEPARTMENT

444029

Prosecutor

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24444
PHILIP M. CASCIANO ASSOCIATES INC
8 CROWN PLAZA
UNIT 106
HAZLET NJ 07730

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DEBRA ROBINSON
PROSECUTOR'S OFFICE
50 WEST MARKET STREET RM 323
VETERANS COURT HOUSE
NEWARK NJ 07102

SPECIAL INSTRUCTIONS

PR-PER HUNTERDON COUNTY #HCESC-Cat-22-09 Q #465385 02/09/2023

ACCOUNT	QUANTITY	UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL
0328756275001108	8.000	EA	ITEM #: 4.0C-H5A-DC1-IR - 4.0 MP WDR, LightCatcher, Day/Night, In-Ceiling Dome, 3.3-9mm f/1.3; P-iris lens, Integrated IR, Next-Generation Analytics	885.4300	7,083.44
	2.000	EA	ITEM #: 4.0C-H5A-DO1-IR - 4MP H5A Outdoor IR Dome Camera with 3.3-9mm Lens	970.3900	1,940.78
	2.000	EA	ITEM #: 9C-H4A-3MH-270 - 3x3 MP, WDR, LightCatcher, 2.8mm, Camera Only	1406.8500	2,813.70
	2.000	EA	ITEM #: 4.0C-H5A-DPI-IR - 4.0 MP WDR, LightCatcher, Day/Night, Pendant Dome, 3.3-9mm f/1.3 P-iris lens, Integrated IR, Next-Generation Analytics, Must use with a H	919.5800	1,839.16
	3.000	EA	ITEM #: 6.0C-H5DH-DO1-IR - 2x 3MP H5A Dual Head Camera Outdoor camera with built-in IR	1123.6700	3,371.01
BRC ON FILE			Continued...		

THIS IS NOT A PURCHASE ORDER

REQUESTED BY CAPT ROOT FOR CSIB-APPROVED BY PROS - EM

55,378.²⁰

REQUISITION

2 of 6

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ACCOUNT	QUANTITY	UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL
0328756275001108	3.000	EA	ITEM #: 3.0C-H4VI-RO1-IR - 3MP Video Intercom	977.0500	2,931.15
	1.000	EA	ITEM #: M4K32-G2-NA - Monitor, 32" LCD 4K UHD, 16:9 Widescreen Aspect Ratio	1300.0600	1,300.06
	1.000	EA	ITEM #: M4K43-G2-NA - Monitor, 43" LCD 4K UHD, 16:9 Widescreen Aspect Ratio	1219.6800	1,219.68
	2.000	EA	ITEM #: RM6-WKS-2MN-NA - Remote Monitoring Workstation, 2 Monitors, NA	1665.9100	3,331.82
	2.000	EA	ITEM #: H4A-MT-WALL1 - Wall mount bracket for use with H5A/H4A pendant dome cameras	63.4700	126.94
	2.000	EA	ITEM #: H4A-MT-NPTA1 - NPT adapter for use with H5A/H4A pendant dome cameras	50.9700	101.94
	3.000	EA	ITEM #: H4VI-MT-SURF1 - Surface Mount Box	191.1600	573.48
	2.000	EA	ITEM #: IRPTZ-MNT-WALL1 - Pendant wVideo mount adapter, For use with H4	80.7100	161.42
BRC ON FILE			Continued...		

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ACCOUNT	QUANTITY	UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL
0328756275001108	2.000	EA	IR PTZ or H4A-MH- AD-PENDI on H4 Multisensor. ITEM #: H4-MT-CRNR1 - Corner mount adapter for use with H4A-MT-Wall1, H4-BO-JBox1, H4SL, H4F, H4 PTZ, H4 IR PTZ and H4 Multisensor cameras.	76.4600	152.92
	2.000	EA	ITEM #: H4AMH-AD-PENDI - Outdoor pendant mount adapter, must order one of IRPTZ-MNT-Wall1 or IRPTZ-MNT-NPTA1 and one of H4AMH-DO-COVR1 or H4AMH-DO-COVR1-SMOKE	135.9300	271.86
	2.000	EA	ITEM #: H4AMH-DO-COVR1 - Outdoor Dome Cover for H4 Multisensor	135.9300	271.86
	2.000	EA	ITEM #: H4AMH-AD-IRIL1 - Optional IR illuminator ring, up to 30m (100 ft.) for use with H4AMH-DO-COVR1	280.3600	560.72
	20.000	EA	ITEM #: ACC7-ENT - ACC 7 Enterprise Edition camera license	227.8800	4,557.60
BRC ON FILE			Continued...		

THIS IS NOT A PURCHASE ORDER

REQUISITION

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NEWARK NJ 07102

SPECIAL INSTRUCTIONS

PR-PER HUNTERDON COUNTY #HCEC-Cat-22-09 Q #465385 02/09/2023

ACCOUNT	QUANTITY	UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL
0328756275001108	2.000	EA	ITEM #: POE-INJ2-60W-NA - Indoor single port Gigabit PoE++ 60W, North American power cord included. May also be used in European Union, Japan, Australia, New Zealand, Mexico, China, South Korea, Russia, Argentina, Saudi Arabia, Kuwait, UAE and Brazil. Temperature range of the PoE injector is -10C to +45C (14 F to 113 F). When used with the H4 IR PTZ, the camera will operate in a reduced temperature range from -10 C to +50 C (14 F to 122 F)	127.4400	254.88
	1.000	EA	ITEM #: NVR5-STD-32TB-S19 - NVR5 STD 32TB 2U Rack Mnt, WS19 NA	15622.7000	15,622.70
	0.000		Avigilon Access Control Equipment	0.0000	0.00
	5.000	EA	ITEM #: AC-HID-READER-SI - Signo40, Wall mount, 13.56mHz & 125kHz,	246.9500	1,234.75
BRC ON FILE			Continued...		

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SPECIAL INSTRUCTIONS

PR-PER HUNTERDON COUNTY #HCESC-Cat-22-09 Q #465385 02/09/2023

ACCOUNT	QUANTITY	UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL
0328756275001108	1.000	EA	OSDP/Wiegand, Pigtail, Mobile Ready, BLE ITEM #: AC-APP-16R-ENT2-6 - Access Control Manager Enterprise 6 - Web-Based PACS Enterprise Appliance for 16 Readers - includes: physical appliance embedded	2880.7700	2,880.77
	1.000	EA	ITEM #: AC-LSP-16DR-MER- Sixteen Door Mercury Dual Voltage Integrated Power System supporting one AC-MER_CONT-2DR with seven AC-MER-CON-MR52 (Mercury	1091.6800	1,091.68
	2.000	EA	ITEM #: AC-MER-CON-MR52 - HID Mercury MR52-S3B Controller Serial I/O Dual Card Reader Interface, 2-Reader Interface Module (2 reader: mag. wiegand, 4 reader OSDP, 8 inputs, 6 relays) (Mercury MR52-S3B)	616.4400	1,232.88
	100.000	EA	ITEM #: AC-HID-CARD-ICLA - iCLASS SE	4.5100	451.00
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6 of 6

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SPECIAL INSTRUCTIONS

PR-PER HUNTERDON COUNTY #HCESC-Cat-22-09 Q #465385 02/09/2023

ACCOUNT	QUANTITY	UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL
			Contactless Smart Card, 2k bit with 2 application areas, Avigilon Format, Without Avigilon logo, Order quantity must be in boxes (100 per box)		
BRC ON FILE					55,378.20

COPY

THIS IS NOT A PURCHASE ORDER



Associates
Wireless Communications
8 Crown Plaza, Unit 106
Hazlet, NJ 07730

WHEN THE MISSION IS CRITICAL

QUOTE

Date	Quote #
2/9/2023	465385

Name / Address
County of Essex Attn: Randolph Root 465 Dr. MLK Jr Blvd. Newark, NJ 07102

Ship To

Terms	Account #	Rep	F.O.B.	Solicitation #
Net 30		MC	HAZLET, NJ	

Item #	Description	Qty	List Price	Discount %	Net Price	Total
	Pricing per Hunterdon County ESC Cooperative Purchasing Bid Physical Security Products #HCEC-Cat-22-09. Avigilon sold at 28% discount.					
4.0C-H5A-DC1-IR	Avigilon Video Equipment 4.0 MP WDR, LightCatcher, Day/Night, In-Ceiling Dome, 3.3-9mm f/1.3 P-iris lens, Integrated IR, Next-Generation Analytics	8	1,229.77	28%	885.43	7,083.44
4.0C-H5A-DO1-IR	4MP H5A Outdoor IR Dome Camera with 3.3-9mm Lens	2	1,347.77	28%	970.39	1,940.78
9C-H4A-3MH-270	3x 3 MP, WDR, LightCatcher, 2.8mm, Camera Only	2	1,953.97	28%	1,406.85	2,813.70
4.0C-H5A-DP1-IR	4.0 MP WDR, LightCatcher, Day/Night, Pendant Dome, 3.3-9mm f/1.3 P-iris lens, Integrated IR, Next-Generation Analytics. Must use with a H	2	1,277.20	28%	919.58	1,839.16
6.0C-H5DH-DO1-IR	2x 3MP H5A Dual Head Camera. Outdoor camera with built-in IR	3	1,560.66	28%	1,123.67	3,371.01
3.0C-H4VI-RO1-IR	3MP Video Intercom	3	1,357.02	28%	977.05	2,931.15
M4K32-G2-NA	Monitor, 32" LCD 4K UHD, 16:9 Widescreen Aspect Ratio	1	1,805.65	28%	1,300.06	1,300.06
M4K43-G2-NA	Monitor, 43" LCD 4K UHD, 16:9 Widescreen Aspect Ratio	1	1,694.00	28%	1,219.68	1,219.68
RM6-WKS-2MN-NA	Remote Monitoring Workstation, 2 Monitors, NA	2	2,313.77	28%	1,665.91	3,331.82
H4A-MT-WALL1	Wall mount bracket for use with H5A/H4A pendant dome cameras	2	88.16	28%	63.47	126.94
H4A-MT-NPTA1	NPT adapter for use with H5A/H4A pendant dome cameras	2	70.80	28%	50.97	101.94
H4VI-MT-SURF1	Surface Mount Box	3	265.51	28%	191.16	573.48
			Total			

Phone #	Fax #	E-mail	Web Site
732-888-9300	732-888-9388	orders@PMC-Wireless.com	www.PMC-Wireless.com



Associates
Wireless Communications
8 Crown Plaza, Unit 106
Hazlet, NJ 07730

WHEN THE MISSION IS CRITICAL

QUOTE

Date	Quote #
2/9/2023	465385

Name / Address
County of Essex Attn: Randolph Root 465 Dr. MLK Jr Blvd. Newark, NJ 07102

Ship To

Terms	Account #	Rep	F.O.B.	Solicitation #
Net 30		MC	HAZLET, NJ	

Item #	Description	Qty	List Price	Discount %	Net Price	Total
IRPTZ-MNT-WALL1	Pedant wVideo mount adapter. For use with H4 IR PTZ or H4A-MH-AD-PEND1 on H4 Multisensor.	2	112.11	28%	80.71	161.42
H4-MT-CRNR1	Corner mount adapter for use with H4A-MT-Wall1, H4-BO-JBOX1, H4SL, H4F, H4 PTZ, H4 IR PTZ and H4 Multisensor cameras.	2	106.20	28%	76.46	152.92
H4AMH-AD-PEND1	Outdoor pendant mount adapter, must order one of IRPTZ-MNT-Wall1 or IRPTZ-MNT-NPTA1 and one of H4AMH-DO-COVR1 or H4AMH-DO-COVR1-SMOKE.	2	188.80	28%	135.93	271.86
H4AMH-DO-COVR1	Outdoor Dome Cover for H4 Multisensor	2	188.80	28%	135.93	271.86
H4AMH-AD-IRIL1	Optional IR illuminator ring, up to 30m (100ft), for use with H4AMH-DO-COVR1.	2	389.40	28%	280.36	560.72
ACC7-ENT	ACC 7 Enterprise Edition camera license	20	316.51	28%	227.88	4,557.60
POE-INJ2-60W-NA	Indoor single port Gigabit PoE++ 60W, North American power cord included. May also be used in European Union, Japan, Australia, New Zealand, Mexico, China, South Korea, Russia, Argentina, Saudi Arabia, Kuwait, UAE and Brazil. Temperature range of the PoE injector is -10C to +45C (14 °F to 113 °F). When used with the H4 IR PTZ, the camera will operate in a reduced temperature range from -10 °C to +50 °C (14 °F to 122 °F).	2	177.00	28%	127.44	254.88
NVR5-STD-32TB-S19...	NVR5 STD 32TB 2U Rack Mnt, WS19 NA	1	21,698.20	28%	15,622.70	15,622.70
AC-HID-READER-SL...	Avigilon Access Control Equipment Signo40, Wall mount, 13.56mHz & 125kHz, OSDP/Wiegand, Pigtail, Mobile Ready, BLE	5	342.99	28%	246.95	1,234.75
				Total		

Phone #	Fax #	E-mail	Web Site
732-888-9300	732-888-9388	orders@PMC-Wireless.com	www.PMC-Wireless.com



Associates
Wireless Communications
8 Crown Plaza, Unit 106
Hazlet, NJ 07730

WHEN THE MISSION IS CRITICAL

QUOTE

Date	Quote #
2/9/2023	465385

Name / Address
County of Essex Attn: Randolph Root 465 Dr. MLK Jr Blvd. Newark, NJ 07102

Ship To

Terms	Account #	Rep	F.O.B.	Solicitation #
Net 30		MC	HAZLET, NJ	

Item #	Description	Qty	List Price	Discount %	Net Price	Total
AC-APP-16R-ENT2-6	Access Control Manager Enterprise 6 – Web-Based PACS Enterprise Appliance for 16 Readers - includes: physical appliance embedded	1	4,001.07	28%	2,880.77	2,880.77
AC-LSP-16DR-MER-...	Sixteen Door Mercury Dual Voltage Integrated Power System supporting one AC-MER-CONT-2DR with seven AC-MER-CON-MR52 (Mercur	1	1,516.23	28%	1,091.68	1,091.68
AC-MER-CON-MR52-...	HID® Mercury™ MR52-S3B Controller Serial I/O Dual Card Reader Interface, 2-Reader Interface Module - (2 reader: mag, wiegand, 4 reader	2	856.18	28%	616.44	1,232.88
AC-HID-CARD-ICLA...	OSDP, 8 inputs, 6 relays) (Mercury MR52-S3B) iCLASS SE Contactless Smart Card, 2k bit with 2 application areas, Avigilon Format, Without Avigilon logo, Order quantity must be in boxes (100 per box)	100	6.27	28%	4.51	451.00
Quote Valid for 30 Days		Total \$55,378.20				

Phone #	Fax #	E-mail	Web Site
732-888-9300	732-888-9388	orders@PMC-Wireless.com	www.PMC-Wireless.com

Physical Security Products #HCESC-CAT-22-09

Effective September 29, 2022 through September 29, 2024

Shipping Shall be FOB Destination for orders over \$100.00

Stand-alone products only!

This bid does not include the following: repairs, service, support, monitoring/hosting, complete systems, reporting of any kind, or ANY complex system set ups. It does include Basic Setup and Installation @ an hourly rate.

Philip M Casciano Associates, Inc.- dba PMC Associates

8 Crown Plaza, Suite 106

(732) 475-3452

Hazlet, NJ 07730

Customer Service: Dave Dominguez, Daved@pmc-wireless.com

Discount Schedule [Click Here](#) Price List [Click Here](#)

Basic Set-up/Installation Services: **\$175.00/hour**

Metropolitan Data Solutions Management Co. Inc. (MDS)

279 Conklin Street

(516) 586-5520 x102 or x109

Farmingdale, NY 11735

Customer Service: Diana Dankowitz, dd@mds-ltd.com

Discount Schedule [Click Here](#) Price List [Click Here](#)

Basic Set-up & Installation: **\$200.00/Hour**

Triangle Communication

2362 Waldheim Ave

(908) 518-0911

Scotch Plains, NJ 07076

Customer Contact: Laura A. Cheshire, lcheshire@trianglecommunications.com

sales@trianglecommunications.com

Discount Schedule [Click Here](#) Price List [Click Here](#)

Basic Set-up & Installation: **\$150.00/Hour**

Prompt Payment Discount: 2%

VT Security dba Alen Security

1010 Eastpark Blvd.

(609) 448-8707

Cranbury, NJ 08512

Customer Service: Sarah Pisano, spisano@alensecurity.com

25% Discount - Price List [Click Here](#)

Basic Set-up & Installation: \$185.00

Prompt Payment Discount: 1%

***Please document all POs with Pricing per Hunterdon County ESC Cooperative Purchasing Bid
Physical Security Products #HCESC-Cat-22-09***

Questions? Contact Roxanne, rwolf@huntedonesc.org, (908) 439-4280 x1474

Physical Security Products #HCEC-CAT-22-09

Effective September 29, 2022 through September 29, 2024

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Hazlet, NJ 07730

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Discount Schedule [Click Here](#) Price List [Click Here](#)

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Physical Security Products #HCEC-Cat-22-09*

Questions? Contact Roxanne, rvolf@huntedonesc.org, (908) 439-4280 x1474

3.0C-H4A-DO2-B	3.0 Megapixel WDR, LightCatcher, Day/Night, Outdoor Dome, 9-22mm f/1.6 P-Iris lens, Self-Learning Video Analytics	1,185.81
3.0C-H5A-CR1-IR	H5A, Corner, CRS, 3.0 MP WDR, 3-9mm, IR	1,416.02
3.0C-H5A-CR1-IR-SS	H5A, Corner, SS, 3.0 MP WDR, 3-9mm, IR	1,711.03
3.0C-H5A-CR2-IR	Avigilon H5A Corner Camera, 2.3mm Fixed Lens, 3 MP, White Steel	1,272.00
3.0C-H5A-CR2-IR-SS	Avigilon H5A Corner Camera, 2.3mm Fixed Lens, 3 MP, Stainless Steel	1,537.00
3.0C-H5SL-D1	3.0 MP, WDR, LightCatcher, Day/Night, Indoor Dome, 3-9mm f/1.4	542.80
3.0C-H5SL-D1-IR	3.0 MP, WDR, LightCatcher, Day/Night, Indoor Dome, 3-9mm f/1.4, Integrated IR	584.11
3.0C-H5SL-DO1-IR	3.0 MP, WDR, LightCatcher, Day/Night, Outdoor Dome, 3.1-8.4mm f/1.6, Integrated IR	672.61
3.0C-H6M-D1	3.0 MP, H6 Mini Dome Camera, WDR, LightCatcher, Day/Night, 2.9mm f/2.0	460.04
3.0C-H6M-D1-IR	3.0 MP, H6 Mini Dome Camera, WDR, LightCatcher, Day/Night, 2.9mm f/2.0, IR	500.32
3.0C-H6M-D2-IR	3.0 MP, H6 Mini Dome Camera, WDR, LightCatcher, Day/Night, 2.4mm f/2.1, IR	515.16
4.0C-H5A-D1	4.0 MP WDR, LightCatcher, Day/Night, Indoor Dome, 3.3-9mm f/1.3 P-Iris lens, Next-Generation Analytics	1,111.58
4.0C-H5A-D1-IR	4.0 MP WDR, LightCatcher, Day/Night, Indoor Dome, 3.3-9mm f/1.3 P-Iris lens, Integrated IR, Next-Generation Analytics	1,170.59
4.0C-H5A-D2	4.0 MP WDR, LightCatcher, Day/Night, Indoor Dome, 9-22mm f/1.6 P-Iris lens, Next-Generation Analytics	1,158.78
4.0C-H5A-DC1	4.0 MP WDR, LightCatcher, Day/Night, In-Ceiling Dome, 3.3-9mm f/1.3 P-Iris lens, Next-Generation Analytics	1,170.59
4.0C-H5A-DC1-IR	4.0 MP WDR, LightCatcher, Day/Night, In-Ceiling Dome, 3.3-9mm f/1.3 P-Iris lens, Integrated IR, Next-Generation Analytics	1,229.77
4.0C-H5A-DC2	4.0 MP WDR, LightCatcher, Day/Night, In-Ceiling Dome, 9-22mm f/1.6 P-Iris lens, Next-Generation Analytics	1,218.19
4.0C-H5A-DO1	4.0 MP WDR, LightCatcher, Day/Night, Outdoor Dome, 3.3-9mm f/1.3 P-Iris lens, Next-Generation Analytics	1,288.77
4.0C-H5A-DO1-IR	4.0 MP WDR, LightCatcher, Day/Night, Outdoor Dome, 3.3-9mm f/1.3 P-Iris lens, Integrated IR, Next-Generation Analytics	1,347.77
4.0C-H5A-DO2	4.0 MP WDR, LightCatcher, Day/Night, Outdoor Dome, 9-22mm f/1.6 P-Iris lens, Next-Generation Analytics	1,336.20
4.0C-H5A-DP1	4.0 MP WDR, LightCatcher, Day/Night, Pendant Dome, 3.3-9mm f/1.3 P-Iris lens, Next-Generation Analytics. Must use with a H4A-MT-Wall1 or H4A-MT-NPTA1.	1,218.19
4.0C-H5A-DP1-IR	4.0 MP WDR, LightCatcher, Day/Night, Pendant Dome, 3.3-9mm f/1.3 P-Iris lens, Integrated IR, Next-Generation Analytics. Must use with a H4A-MT-Wall1 or H4A-MT-NPTA1.	1,277.20
4.0C-H5A-DP2	4.0 MP WDR, LightCatcher, Day/Night, Pendant Dome, 9-22mm f/1.6 P-Iris lens, Next-Generation Analytics. Must use with a H4A-MT-Wall1 or H4A-MT-NPTA1.	1,265.63
5.0C-H5A-CR1-IR	H5A, Corner, CRS, 5.0 MP WDR, 3-9mm, IR	1,888.03
5.0C-H5A-CR1-IR-SS	H5A, Corner, SS, 5.0 MP WDR, 3-9mm, IR	2,183.04
5.0C-H5A-CR2-IR	Avigilon H5A Corner Camera, 2.3mm Fixed Lens, 5 MP, White Steel	1,696.00
5.0C-H5A-CR2-IR-SS	Avigilon H5A Corner Camera, 2.3mm Fixed Lens, 5 MP, Stainless Steel	1,961.00
5.0C-H5A-DO2	5.0 MP WDR, LightCatcher, Day/Night, Outdoor Dome, 9-22mm f/1.6 P-Iris lens, Next-Generation Analytics	1,410.25
5.0C-H5A-DP2	5.0 MP WDR, LightCatcher, Day/Night, Pendant Dome, 9-22mm f/1.6 P-Iris lens, Next-Generation Analytics. Must use with a H4A-MT-Wall1 or H4A-MT-NPTA1.	1,339.67
5.0C-H5M-DO1-IR	5.0 MP WDR, LightCatcher, Day/Night, Outdoor Dome, 2.8mm f/1.2, IR	590.01
5.0C-H5SL-D1	5.0 MP, WDR, LightCatcher, Day/Night, Indoor Dome, 3.1-8.4mm f/1.6	660.80
5.0C-H5SL-D1-IR	5.0 MP, WDR, LightCatcher, Day/Night, Indoor Dome, 3.1-8.4mm f/1.6, Integrated IR	702.11
5.0C-H5SL-DO1-IR	5.0 MP, WDR, LightCatcher, Day/Night, Outdoor Dome, 3.1-8.4mm f/1.6, Integrated IR	790.61

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HD LPR

MODEL NUMBER	DESCRIPTION	MSRP \$
3.0C-HD-LP-B1	H4 LPC Box camera, 3.0 MP, 4.7-84.6mm f/1.6 lens, with visible light blocker. Must be ordered in conjunction with ES-HD-IR-IP6 and ES-HD-LP-HS.	1,038.42
ES-HD-IR-IP6	IR Illuminator, PoE+, Outdoor, included lens option for 60°, 35°, or 10° horizontal coverage. Included mounting adapter to ES-HD-LP-HS.	790.61
ES-HD-LP-HS	Standard format enclosure with heater, sunshield and PoE passthrough for a camera. PoE+ powers the camera enclosure and camera using one Ethernet connection.	767.02

Modular

MODEL NUMBER	DESCRIPTION	MSRP \$
3C-H5MOD-MB2	3MP, H5A Mod, WDR, 2.8mm Fixed Lens, f/2.0, Micro Bullet Imager Module	263.94
3C-H5MOD-RP4	3MP, H5A Mod, WDR, 3.7mm Fixed Pinhole Lens, f/2.5, Right Angle Imager Module	263.94
5C-H5MOD-MB2	5MP, H5A Mod, WDR, 2.8mm Fixed Lens, f/2.0, Micro Bullet Imager Module	369.94
H5A-MOD-2P	2 Port H5A Modular Main Unit, Next-Generation Analytics	556.50

Panoramic

MODEL NUMBER	DESCRIPTION	MSRP \$
10.0C-H5DH-DO1-IR	2x 5MP H5A Dual Head Camera, Outdoor camera with built-in IR	1,792.04
12.0W-H5A-FE-DC1	12.0 MP, Fisheye In-colling Camera, Day/Night, WDR, 1.6mm f/2.0, Next-Generation Analytics	1,307.28
12.0W-H5A-FE-DO1	12.0 MP, Fisheye Dome Camera, Day/Night, WDR, 1.6mm f/2.0, Next-Generation Analytics	1,272.57
12.0W-H5A-FE-DO1-IR	12.0 MP, Fisheye Dome Camera, Day/Night, WDR, 1.6mm f/2.0, Next-Generation Analytics, Integrated IR	1,330.42
12C-H4A-4MH-360	4x 3 MP, WDR, LightCatcher, 2.8mm, Camera Only	2,248.98
15C-H4A-3MH-180	3x 5 MP, WDR, LightCatcher, 4mm, Camera Only	2,124.04
15C-H4A-3MH-270	3x 5 MP, WDR, LightCatcher, 2.8mm, Camera Only	2,124.04
20C-H4A-4MH-360	4x 5 MP, WDR, LightCatcher, 2.8mm, Camera Only	2,478.05
24C-H4A-3MH-180	3x 8 MP, WDR, LightCatcher, 5.2mm, Camera Only	2,478.05
24C-H4A-3MH-270	3x 8 MP, WDR, LightCatcher, 4mm, Camera Only	2,478.05
3.0C-H4VI-RO1-IR	3.0 MP, H4 Video Intercom, WDR, LightCatcher, Day/Night, 1.83mm f/2.4, Integrated IR, Recessed Mount	1,357.02
32C-H4A-4MH-360	4x 8 MP, WDR, LightCatcher, 4mm, Camera Only	2,832.06
6.0C-H5DH-DO1-IR	2x 3MP H5A Dual Head Camera, Outdoor camera with built-in IR	1,560.66
8.0C-H5A-FE-DC1	8.0 MP, H5A Fisheye In-ceiling Camera, LightCatcher, Day/Night, WDR, 1.41mm f/2.0, Next-Generation Analytics	873.45
8.0C-H5A-FE-DO1	8.0 MP, H5A Fisheye Dome Camera, LightCatcher, Day/Night, WDR, 1.41mm f/2.0, Next-Generation Analytics	838.75
8.0C-H5A-FE-DO1-IR	8.0 MP, H5A Fisheye Dome Camera, LightCatcher, Day/Night, WDR, 1.41mm f/2.0, Next-Generation Analytics, Integrated IR	896.59
9C-H4A-3MH-180	3x 3 MP, WDR, LightCatcher, 4mm, Camera Only	1,953.97
9C-H4A-3MH-270	3x 3 MP, WDR, LightCatcher, 2.8mm, Camera Only	1,953.97

Pro Cameras

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Monitoring Display Monitors

MODEL NUMBER	DESCRIPTION	MSRP \$
M1300	Monitor, 19", LCD HD, SXGA	325.00
M1300-AU	Monitor, 19", LCD HD, SXGA	325.00
M1300-EU	Monitor, 19", LCD HD, SXGA	325.00
M1300-UK	Monitor, 19", LCD HD, SXGA	325.00
M4K32-G2-AU	Monitor, 32" LCD 4K UHD, 16:9 Widescreen Aspect Ratio	1,805.65
M4K32-G2-EU	Monitor, 32" LCD 4K UHD, 16:9 Widescreen Aspect Ratio	1,805.65
M4K32-G2-NA	Monitor, 32" LCD 4K UHD, 16:9 Widescreen Aspect Ratio	1,805.65
M4K43-G2-AU	Monitor, 43" LCD 4K UHD, 16:9 Widescreen Aspect Ratio	1,694.00
M4K43-G2-EU	Monitor, 43" LCD 4K UHD, 16:9 Widescreen Aspect Ratio	1,694.00
M4K43-G2-NA	Monitor, 43" LCD 4K UHD, 16:9 Widescreen Aspect Ratio	1,694.00
M4K43-G2-UK	Monitor, 43" LCD 4K UHD, 16:9 Widescreen Aspect Ratio	1,694.00
MHD24-G2-EU	Monitor, 24" LCD HD, WUXGA	647.85
MHD24-G3-AU	Monitor, 24", HD, 16:9 Aspect Ratio	689.00
MHD24-G2-EU	Monitor, 24", HD, 16:9 Aspect Ratio	689.00
MHD24-G3-NA	Monitor, 24", HD, 16:9 Aspect Ratio	689.00
MHD24-G3-UK	Monitor, 24", HD, 16:9 Aspect Ratio	689.00

Joysticks

MODEL NUMBER	DESCRIPTION	MSRP \$
ACC-USB-JOY	Programmable USB Surveillance Joystick for controlling digital and conventional PTZ within Avigilon Control Center	723.06
ACC-USB-JOY-PRO	Fully configured Professional USB Surveillance joystick for full control of Avigilon Control Center including shuttle playback control and digital and conventional PTZ.	1,093.25

Workstations

MODEL NUMBER	DESCRIPTION	MSRP \$
RM5-WKS-2MN-NA	Remote Monitoring Workstation, 2 monitors, NA	2,040.00
RM5-WKS-4MN-NA	Remote Monitoring Workstation, 4 monitors, NA	3,203.00
RM6-WKS-2MN-AU	Remote Monitoring Workstation, 2 Monitors, AU	2,313.77
RM6-WKS-2MN-EU	Remote Monitoring Workstation, 2 Monitors, EU	2,313.77
RM6-WKS-2MN-NA	Remote Monitoring Workstation, 2 Monitors, NA	2,313.77
RM6-WKS-2MN-UK	Remote Monitoring Workstation, 2 Monitors, UK	2,313.77
RM6-WKS-4MN-AU	Remote Monitoring Workstation, 4 Monitors, AU	3,632.84
RM6-WKS-4MN-EU	Remote Monitoring Workstation, 4 Monitors, EU	3,632.84
RM6-WKS-4MN-NA	Remote Monitoring Workstation, 4 Monitors, NA	3,632.84
RM6-WKS-4MN-UK	Remote Monitoring Workstation, 4 Monitors, UK	3,632.84

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	light applications or with the integrated IR illuminator. Includes dome bubble and grey camera cover.	
H4A-DC-SMOK1-BL	Replacement smoked transparent cover for H5A/H4A in-ceiling dome camera. Reduces light transmission by 50%. Not recommended for low light applications or with the integrated IR illuminator. Includes dome bubble and black camera cover.	47.20
H4A-DD-CLER1	Replacement clear transparent cover for H5A/H4A indoor dome camera. Includes dome bubble and grey camera cover.	47.20
H4A-DD-CLER1-BL	Replacement clear transparent cover for H5A/H4A indoor dome camera. Includes dome bubble and black camera cover.	47.20
H4A-DD-SDWL1	Replacement sidewideo knockout plug for H5A/H4A indoor dome cameras, pack of 5	5.89
H4A-DD-SDWL1-BL	Replacement sidewideo knockout plug for H5A/H4A indoor dome cameras, black, pack of 5	5.89
H4A-DD-SMOK1	Replacement smoked transparent cover for H5A/H4A indoor dome camera. Reduces light transmission by 50%. Not recommended for low light applications or with the integrated IR illuminator. Includes dome bubble and grey camera cover.	47.20
H4A-DD-SMOK1-BL	Replacement smoked transparent cover for H5A/H4A indoor dome camera. Reduces light transmission by 50%. Not recommended for low light applications or with the integrated IR illuminator. Includes dome bubble and black camera cover.	47.20
H4A-DO-CLER1	Replacement clear transparent cover for H5A/H4A outdoor dome camera. Includes dome bubble and grey camera cover.	70.80
H4A-DO-SMOK1	Replacement smoked transparent cover for H5A/H4A outdoor dome camera. Reduces light transmission by 50%. Not recommended for low light applications or with the integrated IR illuminator. Includes dome bubble and grey camera cover.	70.80
H4A-DP-CLER1	Replacement clear transparent cover for H5A/H4A pendant dome camera. Includes dome bubble and grey camera cover.	70.80
H4A-DP-SMOK1	Replacement smoked transparent cover for H5A/H4A pendant dome camera. Reduces light transmission by 50%. Not recommended for low light applications or with the integrated IR illuminator. Includes dome bubble and grey camera cover.	70.80
H4A-MT-NPTA1	NPT adapter for use with H5A/H4A pendant dome cameras	70.80
H4A-MT-WALL1	Wall mount bracket for use with H5A/H4A pendant dome cameras	88.16
H4A-WARR-EXTEND-1YR	Extended Warranty for H4A box, dome and bullet cameras, 1 year extension	119.15
H4A-WARR-EXTEND-2YR	Extended Warranty for H4A box, dome and bullet cameras, 2 years extension	237.16
H4AES-WARR-EXTEND-1YR	Extended Warranty for H4A ES box, dome and bullet cameras, 1 year extension	159.65
H4AES-WARR-EXTEND-2YR	Extended Warranty for H4A ES box, dome and bullet cameras, 2 years extension	319.30
H4AMH-ACCS-CABL1	Replacement cabling accessory kit for H4 Multisensor with audio, external power and I/O pigtail cable connector, RJ45 CAT5E plugs and RJ45 connector water proof gland.	76.70
H4AMH-AD-CEIL1	In-ceiling adapter, must order either a H4AMH-DC-COVR1 or H4AMH-DC-COVR1-SMOKE.	177.00
H4AMH-AD-DOME1	Outdoor surface mount adapter, must order either a H4AMH-DO-COVR1 or H4AMH-DO-COVR1-SMOKE.	188.80
H4AMH-AD-JRIL1	Optional IR illuminator ring, up to 30m (100ft), for use with H4AMH-DO-COVR1	389.40
H4AMH-AD-PEND1	Outdoor pendant mount adapter, must order one of IRPTZ-MNT-Wall1 or IRPTZ-MNT-NPTA1 and one of H4AMH-DO-COVR1 or H4AMH-DO-COVR1-SMOKE	188.80
H4AMH-DC-COVR1	In-Ceiling Dome Cover for H4 Multisensor	82.61
H4AMH-DC-COVR1-SMOKE	In-Ceiling Smoke Dome Cover for H4 Multisensor	82.61
H4AMH-DC-CPNL1	Drop Ceiling Metal Panel for H4 Multisensor	129.80
H4AMH-DO-COVR1	Outdoor Dome Cover for H4 Multisensor	188.80
H4AMH-DO-COVR1-SMOKE	Outdoor Smoke Dome Cover for H4 Multisensor	188.80
H4AMH-WARR-EXTEND-1YR	Extended Warranty for H4 Multisensor camera, 1 year extension	219.81

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H4VI-AC-RELY1	Safety Relay for H4 Video Intercom	141.61
H4VI-ACCS-KIT1	Replacement installation accessories for H4VI. Includes terminal block plugs and screws.	23.61
H4VI-MT-SURF1	Surface mount adapter for H4 Video Intercom	265.51
H4VI-RO-CVER1	Replacement dome cover for H4VI camera, package of 5	47.20
H4VI-WARR-EXTEND-1YR	Extended Warranty for H4 Video Intercom, 1 year extension	133.04
H4VI-WARR-EXTEND-2YR	Extended Warranty for H4 Video Intercom, 2 years extension	266.08
H5A-FE-ACC-DC-KIT1	Replacement installation accessories for H5A Fisheye In-ceiling Camera. Includes star-shaped screwdriver, power terminal block, rubber grommets and RJ45 grommet piercing cap.	11.34
H5A-FE-ACC-KIT1	Replacement installation accessories for H5A Fisheye Dome Camera. Includes star-shaped screwdriver, power terminal block, rubber grommets, RJ45 grommet piercing cap, conduit shroud and screws	11.34
H5A-FE-DC-CPNL1	Metal ceiling panel for use with H5A Fisheye in-ceiling cameras to replace or reinforce the existing ceiling tile in suspended ceiling installations.	112.22
H5A-FE-DO-CLER1	Package of 3 replacement dome bubble for H5A Fisheye Dome Camera.	44.23
H5A-FE-MT-NPTA1	NPT Adapter For H5A Fisheye Dome Camera (H5A-FE-DO)	70.80
H5AEX-BO-WARR-EXTEND-2YR	2 year extended warranty for H5 Explosion Protected Bullet camera. Must be purchased at the same time as the camera.	1,180.70
H5AEX-CO-WARR-EXTEND-2YR	2 year extended warranty for H5 Explosion Protected Compact Bullet camera. Must be purchased at the same time as the camera.	711.48
H5AEX-PTZ-WARR-EXTEND-2YR	2 year extended warranty for H5 Explosion Protected PTZ camera. Must be purchased at the same time as the camera.	3,239.28
H5DH-DO-CLER1	Replacement Indoor/Outdoor Dome Cover for H5A Dual Head Camera	93.80
H5DH-DO-JBOX1	Junction Box for H5A Dual Head Camera	106.20
H5DH-MT-NPTA1	Pendant adapter for the H5A Dual Head camera. Also compatible with an optional wall arm, CM-MT-WALL1.	70.80
H5M-DO-BZL1	Package of 4 shroud replacement parts for H5M dome cameras	35.39
H5M-MT-DCIL1	In-ceiling mount adapter for H5M dome cameras	35.39
H5PTZ-ACCS-CABL1	H5A PTZ cable gland nut kit. Pack of 10.	109.90
H6M-BZL1-BL	Black surface mount bezel for H6M dome cameras, package of 5	35.54
H6M-BZL1-GRY	Grey surface mount bezel for H6M dome cameras, package of 5	35.54
H6M-MT-DCIL1	In-Ceiling mount for H6M dome cameras	35.54
H6M-MT-DCIL1-BL	In-Ceiling mount for H6M dome cameras, Black	35.54
H6M-MT-NPTA1	Pendant mount for H6M dome camera	35.54
H6M-MT-NPTA1-BL	Pendant mount for H6M dome cameras, Black	35.54
HALO-SMADAPT	Surface Mount Adapter for HALO IoT Smart Sensor	124.76
HALO-V2.00C	HALO IoT Smart Sensor 2C	1,780.80
HD-LP-PS-A	Replacement Power Supply for JPEG2000 LPR Kits	955.81
IND-CEL-PNL	Metal ceiling panel for use with the DOME-IND-CEL to replace or reinforce the existing ceiling tile in suspended ceiling installations.	102.66
IRPTZ-ACCS-CABL1	H4 IRPTZ Replacement Power and I/O Cables	33.04
IRPTZ-MNT-NPTA1	Pendant NPT adapter. For use with H4 IR PTZ or H4A-MH-AD-PEND1 on H4 Multisensor.	64.90
IRPTZ-MNT-WALL1	Pendant w/video mount adapter. For use with H4 IR PTZ or H4A-MH-AD-PEND1 on H4 Multisensor.	112.11
LEF10040045CA2	Canon 100-400mm f/4.5-5.6 Lens. Compatible with Video H4 Pro Cameras.	5,061.93
LEF1506005TA	Tamron 150-600mm f/5-6.3 VC G2 Lens for Pro Camera	3,037.39
LEF163528CA2	Canon 16-35mm f/2.8 Lens for Pro Cameras	4,627.54
LEF20028CA	Canon 200mm f/2.8 lens. Compatible with Video H4 Pro cameras.	2,221.90
LEF2414CA	Canon 24mm f/1.4 lens. Compatible with Video H4 Pro cameras.	4,095.60
LEF247028TA2	Tamron 24-70mm f/2.8 VC Lens for Pro Cameras	2,601.85

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	ES-HD-HWS, ES-HD-CWS, ES-HD-HWS-LG, ES-HD-CWS-LG or ES-HD-LP-HS enclosures when used in conjunction with ES-HD-MNT-PLATE.	
ES-HD-MNT-POLE-MD	Medium pole mount for pole diameter 80mm (3 in) to 150mm (5.9 in). Compatible with wVideo arm included with for ES-HD-HWS-SM, ES-HD-HWS, ES-HD-CWS, ES-HD-HWS-LG, ES-HD-CWS-LG or ES-HD-LP-HS enclosures when used in conjunction with ES-HD-MNT-PLATE. Up to two mounting positions.	219.81
ES-HD-MNT-POLE-SM	SmVideo pole mount for pole diameter 60mm (2.5 in) to 110mm (4.3 in). Compatible with wVideo arm included with for ES-HD-HWS-SM, ES-HD-HWS, ES-HD-CWS, ES-HD-HWS-LG, ES-HD-CWS-LG or ES-HD-LP-HS enclosures Up to two mounting positions.	86.77
ES-HD-MNT-WBLA	Ball Joint Wall Arm for ES-HD-HS-XL	937.07
H264ENC-WARR-EXTEND-1YR	Extended Warranty for Analog Video Encoder, 1 year extension	40.49
H264ENC-WARR-EXTEND-2YR	Extended Warranty for Analog Video Encoder, 2 years extension	79.83
H3-BO-JB	Junction box for the H3-BO-IR HD Bullet Cameras	112.11
H3-BO-SHLD1	Replacement sun shield for H3 bullet cameras	17.70
H3-D-CLEAR	Replacement clear transparent cover, includes dome bubble and camera cover for indoor domes.	47.20
H3-D-SMOKE	Replacement smoked transparent cover, includes dome bubble and camera cover for indoor domes. Reduces light transmission by 50% compared to the standard clear cover. Not recommended for low light applications or with the integrated IR illuminator.	47.20
H3-DC-CLEAR	Replacement clear transparent cover, includes dome bubble and camera cover for in-ceiling domes.	47.20
H3-DC-PNL	Metal ceiling panel for use with H3-DC in-ceiling dome cameras to replace or reinforce the existing ceiling tile in suspended ceiling installations.	112.11
H3-DC-SMOKE	Replacement smoked transparent cover, includes dome bubble and camera cover for in-ceiling domes. Reduces light transmission by 50% compared to the standard clear cover. Not recommended for low light applications.	47.20
H3-MC-CLER1	Replacement clear transparent cover, includes dome bubble and gray trim for in-ceiling microdomes.	14.15
H3-MC-CLER1-BL	Replacement clear transparent cover, includes dome bubble and black trim for in-ceiling microdomes.	14.15
H3-MH-NPTA1	Replacement female NPT adapter for use with H3 PTZ H4 PTZ and H3 Multisensor cameras.	29.50
H4-AC-WIFI2-NA	WiFi Installation Kit with WIFI USB adapter, micro-USB to USB adapter and TT20 torx driver bit. For use in the following countries: Argentina, Bolivia, Canada, Chile, Colombia, Costa Rica, Cuba, Dominican Republic, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Puerto Rico, Taiwan, United States, Uruguay, Venezuela	153.40
H4-BO-DEMO1	Replacement H5A, H4 HD Bullet or H4 Thermal configuration port cover with a female 1/4-20 screw mount for use with tripod head for demo purposes only. Do not use for actual installation.	5.89
H4-BO-JBOX1	Junction box for the H5A Bullet, H4A HD Bullet, H4SL HD Bullet, or H4 Thermal cameras.	106.20
H4-DC-CPNL1	Metal ceiling panel for use with H5A, H4A or H4SL-MT-DCIL1 in-ceiling dome cameras to replace or reinforce the existing ceiling tile in suspended ceiling installations.	112.11
H4-MT-CRNR1	Corner mount adapter for use with H4A-MT-Wall1, H4-BO-JBOX1, H4SL, H4F, H4 PTZ, H4 IR PTZ and H4 Multisensor cameras.	106.20
H4-MT-POLE1	Pole mount adapter for use with H4A-MT-Wall1, H4-BO-JBOX1, H4SL, H4F, H4 PTZ, H4 IR PTZ and H4 Multisensor cameras.	106.20
H4A-AC-GROM1	Cable sealing grommet for use with H5A/H4A dome cameras, pack of 10	18.06
H4A-BO-SHLD1	Replacement sun shield for H5A bullet cameras, H4A bullet cameras and H4 Thermal Cameras.	17.70
H4A-DC-CLER1	Replacement clear transparent cover for H5A/H4A in-ceiling dome camera. Includes dome bubble and grey camera cover.	47.20
H4A-DC-CLER1-BL	Replacement clear transparent cover for H5A/H4A in-ceiling dome camera. Includes dome bubble and black camera cover.	47.20
H4A-DC-SMOK1	Replacement smoked transparent cover for H5A/H4A in-ceiling dome camera. Reduces light transmission by 50%. Not recommended for low	47.20

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ACC7-COR-TO-ENT-UPG-P	ACC 7 CORE to ENT Edition UPG, printed	245.57
ACC7-COR-TO-STD-UPG	ACC 7 CORE to STD Edition UPG	114.60
ACC7-COR-TO-STD-UPG-P	ACC 7 CORE to STD Edition UPG, printed	114.60
ACC7-ENT	ACC 7 Enterprise camera channel	316.51
ACC7-ENT-FO	ACC 7 ENT failover channel	49.11
ACC7-ENT-FO-P	ACC 7 ENT failover channel, printed	49.11
ACC7-ENT-P	ACC 7 Enterprise camera channel, printed	316.51
ACC7-FACE	ACC7 Face channel	1,637.10
ACC7-FACE-10C	ACC7 Face channel 10 pack	5,457.00
ACC7-FACE-10C-P	ACC7 Face channel 10 pack, printed	5,457.00
ACC7-FACE-P	ACC7 Face channel, printed	1,637.10
ACC7-LPR	ACC 7 LPR lane	3,492.48
ACC7-LPR-P	ACC 7 LPR lane, printed	3,492.48
ACC7-MEDIA	ACC 7 Media	21.83
ACC7-POS-STR	ACC 7 Point of Sale stream	245.57
ACC7-POS-STR-P	ACC 7 Point of Sale stream, printed	245.57
ACC7-RADIO-ALERT	ACC7 Radio Alert	1,637.10
ACC7-RADIO-ALERT-P	ACC7 Radio Alert, printed	1,637.10
ACC7-STD	ACC 7 Standard camera channel	180.08
ACC7-STD-P	ACC 7 Standard camera channel, printed	180.08
ACC7-STD-TO-ENT-UPG	ACC 7 STD to ENT Edition UPG	191.00
ACC7-STD-TO-ENT-UPG-P	ACC 7 STD to ENT Edition UPG, printed	191.00
ACC7-VAC	ACC7 Video Analytics channel	327.42
ACC7-VAC-P	ACC7 Video Analytics channel, printed	327.42
COMPASS-DRIVER-ARITECH2X-S1	Driver SUP: UTC Aritech 2X (12 M)	1,819.00
COMPASS-DRIVER-ARITECH2X-S2	Driver SUP: UTC Aritech 2X (24 M)	3,231.40
COMPASS-DRIVER-ARITECH2X-S3	Driver SUP: UTC Aritech 2X (36 M)	4,547.50
COMPASS-DRIVER-ARITECH2X-S4	Driver SUP: UTC Aritech 2X (48 M)	5,649.60
COMPASS-DRIVER-ARITECH2X-S5	Driver SUP: UTC Aritech 2X (60 M)	6,559.10
COMPASS-DRIVER-AVIGILONACC-S1	Driver SUP: Avigilon ACC (12 M)	0.00
COMPASS-DRIVER-AVIGILONACC-S2	Driver SUP: Avigilon ACC (24 M)	0.00
COMPASS-DRIVER-AVIGILONACC-S3	Driver SUP: Avigilon ACC (36 M)	0.00
COMPASS-DRIVER-AVIGILONACC-S4	Driver SUP: Avigilon ACC (48 M)	0.00
COMPASS-DRIVER-AVIGILONACC-S5	Driver SUP: Avigilon ACC (60 M)	0.00
COMPASS-DRIVER-AXIS-S1	Driver SUP: Axis Cameras (12 M)	1,819.00
COMPASS-DRIVER-AXIS-S2	Driver SUP: Axis Cameras (24 M)	3,231.40
COMPASS-DRIVER-AXIS-S3	Driver SUP: Axis Cameras (36 M)	4,547.50
COMPASS-DRIVER-AXIS-S4	Driver SUP: Axis Cameras (48 M)	5,649.60
COMPASS-DRIVER-AXIS-S5	Driver SUP: Axis Cameras (60 M)	6,559.10
COMPASS-DRIVER-BOSCHD9412GV4-S1	Driver SUP: Bosch D9412/9512 GV4 (12 M)	1,819.00
COMPASS-DRIVER-BOSCHD9412GV4-S2	Driver SUP: Bosch D9412/9512 GV4 (24 M)	3,231.40
COMPASS-DRIVER-BOSCHD9412GV4-S3	Driver SUP: Bosch D9412/9512 GV4 (36 M)	4,547.50
COMPASS-DRIVER-BOSCHD9412GV4-S4	Driver SUP: Bosch D9412/9512 GV4 (48 M)	5,649.60
COMPASS-DRIVER-BOSCHD9412GV4-S5	Driver SUP: Bosch D9412/9512 GV4 (60 M)	6,559.10
COMPASS-DRIVER-BOSCHHYBRID-S1	Driver SUP: Bosch Hybrid 3000 (12 M)	1,819.00
COMPASS-DRIVER-BOSCHHYBRID-S2	Driver SUP: Bosch Hybrid 3000 (24 M)	3,231.40
COMPASS-DRIVER-BOSCHHYBRID-S3	Driver SUP: Bosch Hybrid 3000 (36 M)	4,547.50

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Networking

Extenders

MODEL NUMBER	DESCRIPTION	MSRP \$
EX1	Single port 100Mbps POE Extender for extending Cat 5 beyond the 100m cable limit.	359.80

Injectors

MODEL NUMBER	DESCRIPTION	MSRP \$
POE-INJ-BT-60W-NA	Indoor single port Gigabit PoE++ 60W, 802.3bt compliant, North American power cord included. May be used in USA, Canada, European Union, Australia, New Zealand and UK. Temperature range of the PoE injector is -10C to +40C (14 °F to 104 °F). Compatible only with cameras requiring the 802.3bt PoE ++ standard.	177.00
POE-INJ2-60W-NA	Indoor single port Gigabit PoE++ 60W, North American power cord included. May also be used in European Union, Japan, Australia, New Zealand, Mexico, China, South Korea, Russia, Argentina, Saudi Arabia, Kuwait, UAE and Brazil. Temperature range of the PoE injector is -10C to +45C (14 °F to 113 °F). When used with the H4 IR PTZ, the camera will operate in a reduced temperature range from -10 °C to +50 °C (14 °F to 122 °F).	177.00
POE-INJ2-95W-NA	Indoor single Port PoE Injector Gigabit, 95W, NA power cord, for use with H4IR PTZ - indoor installation rated. Temperature range of the PoE Injector is -10C to +45C. Compatible with power cord with C13 on one side and with country specific plug on the other side. Countries supported: USA, Canada, Mexico, Puerto Rico, Aruba, Trinidad, Tobago, United Kingdom, France, Germany, Portugal, Spain, Italy, Iceland, Ireland, Switzerland, Denmark, Finland, Poland, Norway, Belgium, Croatia, Slovenia, Georgia, Australia, New Zealand, Cyprus, Jordan, Qatar, Qatar, Bahrain, Utd. Arab Emirate, Chile, Colombia, Bolivia, Costa Rica, Honduras, Panama, Paraguay, Brazil, Sierra Leone, Zambia, Namibia, Ghana, Mauritius, Vietnam, Thailand, Philippines, Fiji, Pap. New Guinea	472.01
POE-INJ2-PLUS-AU	Indoor single port POE+ injector, for use with H4 PTZ in-ceiling or pendant variants in temperature range of -10°C to +50°C (14°F to 122°F); compatible with indoor (in-ceiling) models or outdoor models installed in temperature range of -10°C to +50°C (14°F to 122°F). AU power cord. Injector temperature range -20°C to +40°C (-4°F to 104°F).	88.50
POE-INJ2-PLUS-NA	Indoor single port POE+ injector, for use with H4 PTZ in-ceiling or pendant variants in temperature range of -10°C to +50°C (14°F to 122°F); compatible with indoor (in-ceiling) models or outdoor models installed in temperature range of -10°C to +50°C (14°F to 122°F). NA power cord. Injector temperature range -20°C to +40°C (-4°F to 104°F).	88.50
POE-INJ2-PLUS-UK	Indoor single port POE+ injector, for use with H4 PTZ in-ceiling or pendant variants in temperature range of -10°C to +50°C (14°F to 122°F); compatible with indoor (in-ceiling) models or outdoor models installed in temperature range of -10°C to +50°C (14°F to 122°F). UK power cord. Injector temperature range -20°C to +40°C (-4°F to 104°F).	88.50
POE-INJ2-STD-AU	Indoor single port Gigabit 802.3af PoE injector, Class 3 - AU power cord. Injector temperature range 0°C to +40°C (32°F to 104°F).	82.61
POE-INJ2-STD-NA	Indoor single port Gigabit 802.3af PoE injector, Class 3 - NA power cord. Injector temperature range 0°C to +40°C (32°F to 104°F).	82.61
POE-INJ2-STD-UK	Indoor single port Gigabit 802.3af PoE injector, Class 3 - UK power cord. Injector temperature range 0°C to +40°C (32°F to 104°F).	82.61

Switches

MODEL NUMBER	DESCRIPTION	MSRP \$
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NVR5-PRM-FIPS-128TB-NA	NVR5 PRM FIPS 128TB 2U Rack Mnt, WS19 NA	60,100.48
NVR5-PRM-FIPS-160TB-NA	NVR5 PRM FIPS 160TB 2U Rack Mnt, WS19 NA	72,359.69
NVR5-PRM-FIPS-96TB-NA	NVR5 PRM FIPS 96TB 2U Rack Mnt, WS19 NA	45,549.39
NVR5-STD-16TB-S19-AU	NVR5 STD 16TB 2U Rack Mnt, WS19 AU	17,498.48
NVR5-STD-16TB-S19-EU	NVR5 STD 16TB 2U Rack Mnt, WS19 EU	17,498.48
NVR5-STD-16TB-S19-NA	NVR5 STD 16TB 2U Rack Mnt, WS19 NA	17,498.48
NVR5-STD-16TB-S19-UK	NVR5 STD 16TB 2U Rack Mnt, WS19 UK	17,498.48
NVR5-STD-16TB-W10-AU	NVR5 STD 16TB 2U Rack Mnt, W10 AU	15,184.50
NVR5-STD-16TB-W10-EU	NVR5 STD 16TB 2U Rack Mnt, W10 EU	15,184.50
NVR5-STD-16TB-W10-NA	NVR5 STD 16TB 2U Rack Mnt, W10 NA	15,184.50
NVR5-STD-16TB-W10-UK	NVR5 STD 16TB 2U Rack Mnt, W10 UK	15,184.50
NVR5-STD-24TB-S19-AU	NVR5 STD 24TB 2U Rack Mnt, WS19 AU	19,748.86
NVR5-STD-24TB-S19-EU	NVR5 STD 24TB 2U Rack Mnt, WS19 EU	19,748.86
NVR5-STD-24TB-S19-NA	NVR5 STD 24TB 2U Rack Mnt, WS19 NA	19,748.86
NVR5-STD-24TB-S19-UK	NVR5 STD 24TB 2U Rack Mnt, WS19 UK	19,748.86
NVR5-STD-32TB-S19-AU	NVR5 STD 32TB 2U Rack Mnt, WS19 AU	21,698.20
NVR5-STD-32TB-S19-EU	NVR5 STD 32TB 2U Rack Mnt, WS19 EU	21,698.20
NVR5-STD-32TB-S19-NA	NVR5 STD 32TB 2U Rack Mnt, WS19 NA	21,698.20
NVR5-STD-32TB-S19-UK	NVR5 STD 32TB 2U Rack Mnt, WS19 UK	21,698.20
NVR5-STD-32TB-W10-AU	NVR5 STD 32TB 2U Rack Mnt, W10 AU	18,996.26
NVR5-STD-32TB-W10-EU	NVR5 STD 32TB 2U Rack Mnt, W10 EU	18,996.26
NVR5-STD-32TB-W10-NA	NVR5 STD 32TB 2U Rack Mnt, W10 NA	18,996.26
NVR5-STD-32TB-W10-UK	NVR5 STD 32TB 2U Rack Mnt, W10 UK	18,996.26
NVR5-STD-48TB-S19-AU	NVR5 STD 48TB 2U Rack Mnt, WS19 AU	28,876.52
NVR5-STD-48TB-S19-EU	NVR5 STD 48TB 2U Rack Mnt, WS19 EU	28,876.52
NVR5-STD-48TB-S19-NA	NVR5 STD 48TB 2U Rack Mnt, WS19 NA	28,876.52
NVR5-STD-48TB-S19-UK	NVR5 STD 48TB 2U Rack Mnt, WS19 UK	28,876.52
NVR5-STD-48TB-W10-AU	NVR5 STD 48TB 2U Rack Mnt, W10 AU	27,128.58
NVR5-STD-48TB-W10-EU	NVR5 STD 48TB 2U Rack Mnt, W10 EU	27,128.58
NVR5-STD-48TB-W10-NA	NVR5 STD 48TB 2U Rack Mnt, W10 NA	27,128.58
NVR5-STD-48TB-W10-UK	NVR5 STD 48TB 2U Rack Mnt, W10 UK	27,128.58
NVR5-STD-64TB-S19-AU	NVR5 STD 64TB 2U Rack Mnt, WS19 AU	35,862.98
NVR5-STD-64TB-S19-EU	NVR5 STD 64TB 2U Rack Mnt, WS19 EU	35,862.98
NVR5-STD-64TB-S19-NA	NVR5 STD 64TB 2U Rack Mnt, WS19 NA	35,862.98
NVR5-STD-64TB-S19-UK	NVR5 STD 64TB 2U Rack Mnt, WS19 UK	35,862.98
NVR5-STD-64TB-W10-AU	NVR5 STD 64TB 2U Rack Mnt, W10 AU	33,993.14
NVR5-STD-64TB-W10-EU	NVR5 STD 64TB 2U Rack Mnt, W10 EU	33,993.14
NVR5-STD-64TB-W10-NA	NVR5 STD 64TB 2U Rack Mnt, W10 NA	33,993.14
NVR5-STD-64TB-W10-UK	NVR5 STD 64TB 2U Rack Mnt, W10 UK	33,993.14

Video Appliances

MODEL NUMBER	DESCRIPTION	MSRP \$
VMA-AS3-16P06-AU	(Manual Order Only) HD Video Appliance Pro 16-Port 6TB, AU. ACC licenses sold separately	4,921.39
VMA-AS3-16P06-EU	(Manual Order Only) HD Video Appliance Pro 16-Port 6TB, EU. ACC licenses sold separately	4,921.39

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AC-HID-READER-SIGNO-40KNKS-T0-000000	Signo40K, Wall mount w/Keypad, 13.56mHz, OSDP/Wiegand, Pigtail, Mobile Ready, BLE, PRIORITY STANDARD CREDENTIAL PROFILE OPTION (T0) FOR THE SIGNO READER 40K PIGTAIL MODEL - Profile T0 includes the following NFC/BLE/High Frequency only - Seos® (Mobile ID's via NFC/BLE), Seos, iCLASS SE®, iCLASS SR®, iCLASS®, MIFARE DESFire EV1/EV2 (SIO)/EV3, MIFARE Classic (SIO), MIFARE DESFire EV1/EV2 (CSN), MIFARE Classic (CSN)	650.49
AC-HID-READER-SIGNO-40KNKS-T1-000000	Signo40K, Wall mount w/Keypad, 13.56mHz, OSDP/Wiegand, Pigtail, Mobile Ready, BLE, PRIORITY SEOS CREDENTIAL PROFILE OPTION (T1) FOR THE SIGNO READER 40K PIGTAIL MODEL - Profile T1 includes the following NFC/BLE/High Frequency only - Seos® (Mobile ID's via NFC/BLE), Seos	557.56
AC-HID-READER-SIGNO-40KNKS-T2-000000	Signo40K, Wall mount w/Keypad, 13.56mHz, OSDP/Wiegand, Pigtail, Mobile Ready, BLE, PRIORITY SMART CREDENTIAL PROFILE OPTION (T2) FOR THE SIGNO READER 40K PIGTAIL MODEL - Profile T2 includes the following NFC/BLE/High Frequency only - Seos® (Mobile ID's via NFC/BLE), Seos, iCLASS SE®, iCLASS SR®, iCLASS®, MIFARE DESFire EV1/EV2 (SIO)/EV3, MIFARE Classic (SIO)	604.03
AC-HID-READER-SIGNO-40KTKS-00-000000	Signo40K, Wall mount w/Keypad, 13.56mHz & 125kHz, OSDP/Wiegand, Terminal, Mobile Ready, BLE	565.65
AC-HID-READER-SIGNO-40KTKS-00-000000-AVG	Signo40K, Wall mount w/Keypad, Standard Profile, OSDP/Wiegand, Terminal, Mobile Ready, BLE, Avigilon Logo	562.74
AC-HID-READER-SIGNO-40KTKS-01-000000	Signo40K, Wall mount w/Keypad, Seos Profile, OSDP/Wiegand, Terminal, Mobile Ready, BLE	484.68
AC-HID-READER-SIGNO-40KTKS-01-000000-AVG	Signo40K, Wall mount w/Keypad, Seos Profile, OSDP/Wiegand, Pigtail, Mobile Ready, BLE, Avigilon Logo	484.68
AC-HID-READER-SIGNO-40KTKS-01-00001H	Signo40K, Wall mount w/Keypad, Seos Profile, OSDP/Wiegand, Terminal, Mobile Ready, BLE	484.68
AC-HID-READER-SIGNO-40KTKS-02-000000	Signo40K, Wall mount w/Keypad, 13.56mHz Profile, OSDP/Wiegand, Terminal, Mobile Ready, BLE	525.18
AC-HID-READER-SIGNO-40KTKS-02-000000-AVG	Signo40K, Wall mount w/Keypad, Smart Profile, OSDP/Wiegand, Terminal, Mobile Ready, BLE, Avigilon Logo	522.55
AC-HID-READER-SIGNO-40KTKS-02-0002BL	Signo40K, Wall mount w/Keypad, 13.56mHz Profile, OSDP/Wiegand, Terminal, Mobile Ready, BLE	525.18
AC-HID-READER-SIGNO-40KTKS-T0-000000	Signo40K, Wall mount w/Keypad, 13.56mHz, OSDP/Wiegand, Terminal, Mobile Ready, BLE, PRIORITY STANDARD CREDENTIAL PROFILE OPTION (T0) FOR THE SIGNO READER 40K TERMINAL STRIP MODEL - Profile T0 includes the following NFC/BLE/High Frequency only - Seos® (Mobile ID's via NFC/BLE), Seos, iCLASS SE®, iCLASS SR®, iCLASS®, MIFARE DESFire EV1/EV2 (SIO)/EV3, MIFARE Classic (SIO), MIFARE DESFire EV1/EV2 (CSN), MIFARE Classic (CSN)	650.49
AC-HID-READER-SIGNO-40KTKS-T1-000000	Signo40K, Wall mount w/Keypad, 13.56mHz, OSDP/Wiegand, Terminal, Mobile Ready, BLE, PRIORITY SEOS CREDENTIAL PROFILE OPTION (T1) FOR THE SIGNO READER 40K TERMINAL STRIP MODEL - Profile T1 includes the following NFC/BLE/High Frequency only - Seos® (Mobile ID's via NFC/BLE), Seos	557.56
AC-HID-READER-SIGNO-40KTKS-T2-000000	Signo40K, Wall mount w/Keypad, 13.56mHz, OSDP/Wiegand, Terminal, Mobile Ready, BLE, PRIORITY SMART CREDENTIAL PROFILE OPTION (T2) FOR THE SIGNO READER 40K TERMINAL STRIP MODEL - Profile T2 includes the following NFC/BLE/High Frequency only - Seos® (Mobile ID's via NFC/BLE), Seos, iCLASS SE®, iCLASS SR®, iCLASS®, MIFARE DESFire EV1/EV2 (SIO)/EV3, MIFARE Classic (SIO)	604.03
AC-HID-READER-SIGNO-40NKS-00-000000	Signo40, Wall mount, 13.56mHz & 125kHz, OSDP/Wiegand, Pigtail, Mobile Ready, BLE	342.99
AC-HID-READER-SIGNO-40NKS-00-000000-AVG	Signo40, Wall mount, Standard Profile, OSDP/Wiegand, Pigtail, Mobile Ready, BLE, Avigilon Logo	341.67
AC-HID-READER-SIGNO-40NKS-01-000000	Signo40, Wall mount, Seos Profile, OSDP/Wiegand, Pigtail, Mobile Ready, BLE	262.03
AC-HID-READER-SIGNO-40NKS-01-00001H	Signo40, Wall mount, Seos Profile, OSDP/Wiegand, Pigtail, Mobile Ready, BLE	262.03
AC-HID-READER-SIGNO-40NKS-02-000000	Signo40, Wall mount, 13.56mHz Profile, OSDP/Wiegand, Pigtail, Mobile Ready, BLE	302.50
AC-HID-READER-SIGNO-40NKS-02-000000-AVG	Signo40, Wall mount, Smart Profile, OSDP/Wiegand, Pigtail, Mobile Ready, BLE, Avigilon Logo	301.46
AC-HID-READER-SIGNO-40NKS-02-0002BL	Signo40, Wall mount, 13.56mHz Profile, OSDP/Wiegand, Pigtail, Mobile Ready, BLE	302.50
AC-HID-READER-SIGNO-40NKS-T0-000000	Signo40, Wall mount, 13.56mHz, OSDP/Wiegand, Pigtail, Mobile Ready, BLE, PRIORITY STANDARD CREDENTIAL PROFILE OPTION (T0) FOR	394.95

All prices are exclusive of taxes and freight. Motorola Solutions reserves the right to make changes to pricing and discount margins. All installation and use of Access Control Manager software is governed by its end user license agreement (EULA).

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ACM Solutions

ACM Enterprise

MODEL NUMBER	DESCRIPTION	MSRP \$
AC-APP-128R-ENT2-6	Access Control Manager Enterprise 6 – Web-Based PACS Enterprise Appliance for 128 Readers - includes: physical appliance embedded 64 bit Linux OS & Open LDAP for configuration database Access Control Manager Security Management Software 128 Reader Count Software License One (1) ACM Verify ACC Video Integration Five (5) partitions Identities CSV export, recurring, one-time, long & short format Total reader capacity can be expanded from 128 to 400 readers, in increments of 16, with the purchase of the desired quantity of AC-SW-LIC-16RCU-6-P, 16 Reader Count Software Licenses Supports up to 512 controllers 250K identities and 150M stored events and twenty (20) simultaneous operators (via browser) Three (3) year appliance hardware warranty begins at date of shipment	10,368.30
AC-APP-16R-ENT2-6	Access Control Manager Enterprise 6 – Web-Based PACS Enterprise Appliance for 16 Readers - includes: physical appliance embedded 64 bit Linux OS & Open LDAP for configuration database Access Control Manager Security Management Software 16 Reader Count Software License One (1) ACM Verify ACC Video Integration Five (5) partitions Identities CSV export, recurring, one-time, long & short format Total reader capacity can be expanded from 16 to 400 readers, in increments of 16, with the purchase of the desired quantity of AC-SW-LIC-16RCU-6-P, 16 Reader Count Software Licenses Supports up to 512 controllers 250K identities and 150M stored events and twenty (20) simultaneous operators (via browser) Three (3) year appliance hardware warranty begins at date of shipment	4,001.07
AC-APP-256R-ENT2-6	Access Control Manager Enterprise 6 – Web-Based PACS Enterprise Appliance for 256 Readers - includes: physical appliance embedded 64 bit Linux OS & Open LDAP for configuration database Access Control Manager Security Management Software 256 Reader Count Software License One (1) ACM Verify ACC Video Integration Five (5) partitions Identities CSV export, recurring, one-time, long & short format Total reader capacity can be expanded from 256 to 400 readers, in increments of 16, with the purchase of the desired quantity of AC-SW-LIC-16RCU-6-P, 16 Reader Count Software Licenses Supports up to 512 controllers 250K identities and 150M stored events and twenty (20) simultaneous operators (via browser) Three (3) year appliance hardware warranty begins at date of shipment	17,643.57
AC-APP-32R-ENT2-6	Access Control Manager Enterprise 6 – Web-Based PACS Enterprise Appliance for 32 Readers - includes: physical appliance embedded 64 bit Linux OS & Open LDAP for configuration database Access Control Manager Security Management Software 32 Reader Count Software License One (1) ACM Verify ACC Video Integration Five (5) partitions Identities CSV export, recurring, one-time, long & short format Total reader capacity can be expanded from 32 to 400 readers, in increments of 16, with the purchase of the desired quantity of AC-SW-LIC-16RCU-6-P, 16 Reader Count Software Licenses Supports up to 512 controllers 250K identities and 150M stored events and twenty (20) simultaneous operators (via browser) Three (3) year appliance hardware warranty begins at date of shipment	4,910.21
AC-APP-64R-ENT2-6	Access Control Manager Enterprise 6 – Web-Based PACS Enterprise Appliance for 64 Readers - includes: physical appliance embedded 64 bit Linux OS & Open LDAP for configuration database Access Control Manager Security Management Software 64 Reader Count Software License One (1) ACM Verify ACC Video Integration Five (5) partitions Identities CSV export, recurring, one-time, long & short format Total reader capacity can be expanded from 64 to 400 readers, in increments of 16, with the purchase of the desired quantity of AC-SW-LIC-16RCU-6-P, 16 Reader Count Software Licenses Supports up to 512 controllers 250K identities and 150M stored events and twenty (20) simultaneous operators (via browser) Three (3) year appliance hardware warranty begins at date of shipment	6,729.57
AC-APP-ENT2-WARR-EXTEND-1YR	1 Year Extended Warranty for Access Control Manager Enterprise Appliance	698.50
AC-APP-ENT2-WARR-EXTEND-2YR	2 Year Extended Warranty for Access Control Manager Enterprise Appliance	1,396.99

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Power Supplies

LifeSafety Power

MODEL NUMBER	DESCRIPTION	MSRP \$
AC-LSP-16DR-MER	Sixteen Door Mercury Single Voltage Integrated Power System supporting one AC-MER-CONT-2DR with Seven AC-MER-CON-MR52 (Mercury hardware sold separately). Includes painted steel enclosure, removable pre drilled back plate, controller standoffs and mounting screws and a 150 watt 12V/12A or 24V/6A power supply-battery charger. The power supply is pre-wired to eight Class 2, Power Limited (CL2PL) outputs (D8P Board) delivering a regulated independent power connection to Mercury boards and auxiliary equipment. The power supply features dual outputs, form 'C' fault relay contacts, a fire alarm input and network interface (interface module sold separately) to enable monitoring, reporting and control of the power system from Access Control Manager (ACM) link. Battery space for two 12V, 8Ah batteries is available in cabinet. Cabinet size: 20" x 24" x 6.5" with door lock, tamper switch and two (2) keys. Weight 25 lb.(LifeSafety Power Part Number: FPO150-D8PE4M1)	902.83
AC-LSP-16DR-MER-LCK	Sixteen Door Mercury Dual Voltage Integrated Power System supporting one AC-MER-CONT-2DR with seven AC-MER-CON-MR52 (Mercury hardware sold separately). The advantage of a dual voltage power supply is the ability to power Mercury boards and door locks. Includes a painted steel enclosure, removable pre drilled back plate, controller standoffs and mounting screws. System includes one 150 watt 12V/12A pre-wired to sixteen Class 2, Power Limited (CL2PL) outputs (two D8P Boards) delivering regulated independent power connection to each Mercury board and one 250 watt 24V/10A power supply-battery chargers pre-wired to sixteen fused output (two C8 Boards) for independent relay lock power. Both power supplies features dual outputs (12 & 24volts DC), form 'C' fault relay contacts, a fire alarm input and network interface (interface module sold separately) to enable monitoring, reporting and control of the power system from Access Control Manager (ACM) link. Cabinet size: 20" x 24" x 6.5" with door lock and two (2) keys. Weight 26 lb.(LifeSafety Power Part Number: FPO150/250-2C82D8PE4M1)	1,516.23
AC-LSP-2DR-MER	Two Door Mercury Single Voltage Integrated Power System supporting two AC-MER-CONT-1DR or one AC-MER-CONT-2DR (Mercury hardware sold separately). Includes painted steel enclosure, removable pre drilled back plate, controller standoffs and mounting screws and a 75 watt 12V/6A or 24V/3A power supply-battery charger. The power supply is pre-wired to eight Class 2, Power Limited (CL2PL) outputs (D8P Board) delivering a regulated independent power connection to Mercury boards and auxiliary equipment. The power supply features dual outputs, form 'C' fault relay contacts, a fire alarm input and network interface (interface module sold separately) to enable monitoring, reporting and control of the power system from Access Control Manager (ACM) link. Battery space for two 12V, 8Ah batteries is available in cabinet (unless using two AC-MER-CONT-1DR). Cabinet size: 12" x 14" x 4.5" with door lock, tamper switch and two (2) keys. Weight 14 lb.(LifeSafety Power Part Number: FPO75-D8PE1M)	498.50
AC-LSP-2DR-MER-LCK	Two Door Mercury Dual Voltage Integrated Power System supporting two AC-MER-CONT-1DR or one AC-MER-CONT-2DR (Mercury hardware sold separately). The advantage of a dual voltage power supply is the ability to power both Mercury boards and door locks from the same supply. Includes a painted steel enclosure, removable pre drilled back plate, controller standoffs and mounting screws and a 75 watt 12V/2A and 24V/2A power supply-battery charger. The power supply is pre-wired to four Class 2, Power Limited (CL2PL) outputs (C4P Board) delivering a regulated independent power connection to each Mercury board and lock power and control. The power supply features dual outputs (12 & 24volts DC), form 'C' fault relay contacts, a fire alarm input and network interface (interface module sold separately) to enable monitoring, reporting and control of the power system from Access Control Manager (ACM) link. Battery space for two 12V, 8Ah batteries is available in cabinet (unless using two AC-MER-CONT-1DR). Cabinet size: 12" x 14" x 4.5" with door lock and two (2) keys. Weight 14 lb.(LifeSafety Power Part Number: FPO75-B100C4PE1M)	590.40
AC-LSP-4DR-MER	Four Door Mercury Single Voltage Integrated Power System supporting one AC-MER-CONT-2DR with one AC-MER-CON-MR52 (Mercury hardware sold separately). Includes painted steel enclosure, removable pre drilled back plate, controller standoffs and mounting screws and a 75 watt 12V/6A or 24V/3A power supply-battery charger. The power supply is pre-wired to eight Class 2, Power Limited (CL2PL) outputs (D8P Board)	546.75

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Controller and Sub Panels

Mercury

MODEL NUMBER	DESCRIPTION	MSRP \$
AC-MER-A-BAT23MM	LITHIUM COIN CELLS BR/CR2325, 20-pack(Mercury Part Number: A-BAT23MM)	92.77
AC-MER-A-RES-1K32	AXIAL LEADED 1K1%1/4W RESISTORS, 32-pack(Mercury Part Number: RES-1K32)	11.85
AC-MER-A-TC-MR50	CABLE FOR MR-50 TAMPER (Mercury Part Number: A-TC-MR50)	4.64
AC-MER-A-TERM5-3	Replace 3-Position Terminal Blocks, 10-pack(Mercury Part Number: A-TERM5-3)	30.90
AC-MER-A-TERM5-4	Replace 4-Position Terminal Blocks, 10-pack(Mercury Part Number: A-TERM5-4)	40.06
AC-MER-A-TERM5-5	Replace 5-Position Terminal Blocks, 10-pack(Mercury Part Number: A-TERM5-5)	51.55
AC-MER-A-TERM5-6	Replace 6-Position Terminal Blocks, 10-pack(Mercury Part Number: A-TERM5-6)	60.71
AC-MER-CON-MR16IN	16 Zone Input Monitor Module with 2 relays (Mercury Part Number: MR16In-S3)	1,007.74
AC-MER-CON-MR16OUT	16 Relay Output Control Module (Mercury Part Number: MR16out-S3)	1,007.74
AC-MER-CON-MR50	Series 3 Single Reader Interface Module: mag or wiegand, 2 inputs, 2 relays (Mercury Part Number: MR50-S3)	411.10
AC-MER-CON-MR52-S3B	HID® Mercury™ MR52-S3B Controller Serial I/O Dual Card Reader Interface, 2-Reader Interface Module - (2 reader: mag, wiegand, 4 reader: OSDP, 8 inputs, 6 relays) (Mercury MR52-S3B)	856.18
AC-MER-CONT-LP1501	Intelligent Controller, Linux Based with 1 door, 2 inputs and 2 outputs, PoE+ Support, expandable up to 17 doors. (Mercury Part #: LP1501)	786.75
AC-MER-CONT-LP1502	Intelligent Controller, Linux Based with 2 doors, 8 inputs and 4 outputs, expandable up to 64 doors. (Mercury Part #: LP1502)	1,480.69
AC-MER-CONT-LP2500	Intelligent Controller, Linux Based, expandable up to 64 doors. (Mercury Part #: LP2500)	2,174.67
AC-MER-CONT-LP4502	Intelligent Controller, Linux Based with 2 doors, 8 inputs and 4 outputs, expandable up to 64 doors. (Mercury Part #: LP4502)	2,984.29
AC-MER-M5-16DO-1	Mercury M5 Bridge 16 DO, 16 Digital Output Control Module-(16 digital arrays) (1 board)(Mercury Part Number: M5-16DO-1)	671.81
AC-MER-M5-16DOR-1	Mercury M5 Bridge 16 DOR, 16 Relay Output Controller Module-(16 solid state relays) (1 board)(Mercury Part Number: M5-16DOR-1)	671.81
AC-MER-M5-20IN-1	Mercury M5 Bridge 20 IN, 20 Zone Input Monitor Module (1 board)(Mercury Part Number: M5-20IN-1)	703.81
AC-MER-M5-2K	Mercury M5 Bridge M2000 with with M5 IC, Multi-device interface panel for replacement of the Casi M2000 reader controller, includes the M5-IC as well as the 4 reader daughter board (Mercury Part Number: M5-2K)	2,399.31
AC-MER-M5-2K-BASE	Mercury M5 Bridge M2000 only, Multi-device interface panel for replacement of the Casi M2000 reader controller, does NOT include M5-IC that is sold separately (Mercury Part Number: M5-2K-BASE)	1,141.01
AC-MER-M5-2SRP-1	Mercury M5 Bridge 2SRP, Supervised Reader Interface Module-(2 Rdr, 4 Inputs, 6 Outputs) (1 board)(Mercury Part Number: M5-2SRP-1)	671.81
AC-MER-M5-8RP-1	Mercury M5 Bridge 8RP, Supervised Reader Interface Module-(8 Supervised Rdr Connections) (1 board)(Mercury Part Number: M5-8RP-1)	1,066.35
AC-MER-M5-COM-1	Mercury M5 Bridge COM, Combination Power & RS485; Communications Bridge (1 board)(Mercury Part Number: M5-COM-1)	320.65
AC-MER-M5-IC-1	Mercury M5 Bridge IC, Intelligent Controller, 32MB RAM, Ethernet, Dual RS485 ports (1 board)(Mercury Part Number: M5-IC-1)	1,375.59
AC-MER-MUX8	RS-232/485 to 8 RS-485 Channel Mux (Mercury Part Number: MUX8)	1,017.84

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Credentials

HID Credentials

MODEL NUMBER	DESCRIPTION	MSRP \$
AC-HID-CARD-2122BGGMNN	COMPOSITE ICLASS/PROX, 16K/16, PROG, F-GLOSS, F-GLOSS, MATCHING ICLASS#, NO SLOT, NO PROX#	14.79
AC-HID-CARD-3000PG1MN	ICLASS 2K/2 SE, PROG, F-GLOSS, B-GLOSS W/MAG, MATCH, NO SLOT, Minimum Order 100 (HID Part Number: 3000PG1MN)	7.16
AC-HID-CARD-3150RGGMNM	COMPOSITE ICLASS PROX SE 2K/2, PROG ICLASS/PROX, F-GLOSS, B-GLOSS, MATCH ICLASS#, NO SLOT, MATCH PROX # MIN ORDER QUANTITY 100	13.00
AC-HID-CARD-ADMIN-SEC9X-CRD-0-005J	Configuration card used to adjust CSN output settings from 32 bit MSB to 56 bit LSB on ICLASS Standard, SE and SEOS readers. (HID #: SEC9X-CRD-0-005J)	41.62
AC-HID-CARD-DUOPROXII-CL	DuoProx II Graphics Quality PVC, Proximity Access Card, w/ Magnetic Stripe, Minimum Order 100 (HID Part Number: 1336LGGMNN)	7.85
AC-HID-CARD-ICLASS-2000	ICLASS Contactless Smart Card, 2k bit with 2 application areas, Minimum Order 100 (HID Part Number: 2000PGGMN)	5.78
AC-HID-CARD-ICLASS-2002	ICLASS Contactless Smart Card, 16k bit with 16 application areas, Minimum Order 100 (HID Part Number: 2002PGGMN)	10.49
AC-HID-CARD-ICLASS-2004	ICLASS Contactless Smart Card, 32k bit with 16k/16 + 16k/1 application areas, Minimum Order 100 (HID Part Number: 2004PGGMN)	10.91
AC-HID-CARD-ICLASS-2050	ICLASS Key II Contactless Smart Key Fob 2k bit with 2 application areas, Minimum Order 100 (HID Part Number: 2050PNNMN)	7.53
AC-HID-CARD-ICLASS-2080	ICLASS Clamshell Contactless Smart Card, 2k bit with 2 application areas, Minimum Order 100 (HID Part Number: 2080PMSMV)	3.89
AC-HID-CARD-ICLASS-2100	COMPOSITE ICLASS, 2K/2, PROG, F-GLOSS, F-GLOSS W/ MAG, MATCHING#, Minimum Order 100, (HID Part Number: 2100PG1MN)	7.67
AC-HID-CARD-ICLASS-3000PGGMB	HID ICLASS 2K/2, PROG, SE, F-GLOSS, B-GLOSS W/ BOTH VERT. & HORZ. SLOT INDICATORS, MATCH #, NO SLOT Minimum Order 100 (HID Part Number: 3000PGGMB)	5.79
AC-HID-CARD-ICLASS-3000PGGMV	ICLASS 2K/2 SE, PROG, F-GLOSS, B-GLOSS, MATCH, VERT SLOT, Minimum Order 100 (HID Part Number: 3000PGGMV)	5.78
AC-HID-CARD-ICLASS-3050PGGMN	ICLASS 2K/2 SE, COMPOSITE, PROG, F-GLOSS, B-GLOSS, MATCHING, NO SLOT, Minimum Order 100 (HID Part Number: 3050PGGMN)	6.29
AC-HID-CARD-ICLASS-3350PMSMV	ICLASS SE Clamshell Card, 2k bits with 2 application areas, plain white vinyl with matte finish, HID logo on back, vertical slot punch. Minimum Order 100 (HID Part Number: 3350PMSMV).	3.88
AC-HID-CARD-ICLASS-PROX-2120BG1MNN	ICLASS + Prox Contactless Smart Card, 2k bits with 2 application areas, plain white with gloss finish on front, plain white with magnetic stripe on back, no slot punch (HID #: 2120BG1MNN), Minimum Order 100. Specify programming information for 125kHz Proximity and ICLASS.	14.35
AC-HID-CARD-ICLASS-PROX-2120BGGMNM	ICLASS + Prox Contactless Smart Card, 2k bits with 2 application areas, plain white with gloss finish, no slot punch (HID #: 2120BGGMNM), Minimum Order 100. Specify programming information for 125kHz Proximity and ICLASS.	12.99
AC-HID-CARD-ICLASS-PROX-2120BGGMVM	COMPOSITE ICLASS PROX 2K/2, PROGRAMMED, F-GLOSS, B-GLOSS, MATCHING, VERT SLOT, MATCH 125K #	12.99
AC-HID-CARD-ICLASS-PROX-3150RGGMNN	COMPOSITE ICLASS PROX SE 2K/2, PROG ICLASS/PROX, F-GLOSS, B-GLOSS, MATCH ICLASS#, NO SLOT, NO PROX #	12.99
AC-HID-CARD-ICLASS-SE-3000	ICLASS SE Contactless Smart Card, 2k bit with 2 application areas, Minimum Order 100 (HID Part Number: 3000PGGMN)	5.78
AC-HID-CARD-ICLASS-SE-3000-AVG	ICLASS SE Contactless Smart Card, 2k bit with 2 application areas, Avigilon Format, Avigilon logo on back, Order quantity must be in boxes of 100, no partial boxes allowed, packaged in box of 100 (Stock Item)	6.19
AC-HID-CARD-ICLASS-SE-3000-AVG-NL		6.27

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This Form Must Accompany Bid Submission
Exhibit G

ACCEPTANCE OF BID AND CONTRACT AWARD
(to be completed by Bidder)

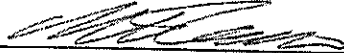
In compliance with the Request for Proposals, the undersigned warrants that I/we have examined the Requirements and Conditions and, being familiar with all the conditions surrounding the proposed projects, hereby offer and agree to furnish all labor, materials, and supplies incurred in compliance with all terms, conditions, and specifications and amendments in the Request for Proposals. Signature also certifies understanding and compliance with the certification requirements of the HCESC's Terms and Conditions and any special Terms and Conditions if applicable. The undersigned understands that his/her competence and responsibility and that of any proposed subcontractors, time of completion, as well as other factors of interest to the HCESC as stated in the evaluation sections will be a consideration in making the award.

ASSOCIATES

Company Name: PHILIP M. CASCIANO INC. DBA PMC ASSOCIATES

Company Address: 8 CROWN PLAZA City: HAZLET State: NJ Zip Code: 07730

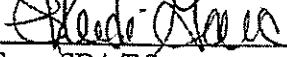
Authorized Person (print): MIKE CASCIANO Title: VICE PRESIDENT

Authorized Signature (blue ink preferred): 

Acceptance of Bid and Contract Award to be completed only by HCESC

Your bid is hereby accepted. As contractor, you are now bound to sell the materials and services listed by the attached bid based upon the solicitation, including all terms, conditions, specifications, amendments as set forth in the Request for Proposal. As contractor you are hereby cautioned not to commence any billable work or provide any material or service under this contract until the contractor receives an executed purchase order from a Co-op member. The parties intend this contract to constitute the final and complete agreement between the HCESC and contractor, and no other agreements, oral or otherwise, regarding the subject matter of this contract shall bind any of the parties hereto. No change or modification of this contract shall be valid unless it shall be in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The term of the agreement shall commence on award and continue for two years unless terminated, canceled or extended.

Awarding Agency: Hunterdon County Educational Services Commission

Authorized Signature: 
Heidi Gara, SBA/BS

Awarded this 31st day of September, 2022

Contract Number: #HCESC-Cat-22-09 Physical Security Products

REQUISITION

1 of 2

NOT A PO

COUNTY OF ESSEX

465 Dr MLK Jr Blvd
Newark NJ 07102
973 621 4368
FAX: 973 621 5234
TAX ID: 22-6002433

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PO DATE

CONTRACT NO.

23-NJSC

Resolution: R-2022-00991

REQ NO.

DEPARTMENT

444031

Prosecutor

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24444
PHILIP M. CASCIANO ASSOCIATES INC
8 CROWN PLAZA
UNIT 106
HAZLET NJ 07730

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DEBRA ROBINSON
PROSECUTOR'S OFFICE
50 WEST MARKET STREET RM 323
VETERANS COURT HOUSE
NEWARK NJ 07102

SPECIAL INSTRUCTIONS

PR-RADIO COMMUNICATIONS-NJ 83930 #T0109-83932 - Q #465383 02/09/2023

ACCOUNT	QUANTITY	UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL
0328756275001108	1.000		Pricing Per NJ State Contract #83900	0.0000	0.00
	0.000		MULTI-BAND PORTABLES	0.0000	0.00
	31.000		ITEM #: XL-PPM1M - PORTABLE, XL-200P, PARTIAL, MIDNT BLK, US	2052.0000	63,612.00
	31.000		ITEM #: XL-PKGPT - FEATURE PACKAGE, P25 TRUNKING	1140.0000	35,340.00
	31.000		ITEM #: XL-PL4F - FEATURE, P25 PHASE 2 TDMA	190.0000	5,890.00
	31.000		ITEM #: XL-PKGF4 - FEATURE PACKAGE, DUAL BAND, UHF+7/800	760.0000	23,560.00
	31.000		ITEM #: XL-PKG8F - FEATURE, 256-AES, 64-DES ENCRYPTION	528.2000	16,374.20
	31.000		ITEM #: XL-NC8E - ANTENNA, WHIP, DUAL-BAND, UHF/700/800 MHZ	38.0000	1,178.00
	31.000		ITEM #: XL-HC3L - BELT CLIP, METAL	19.0000	589.00
	31.000		ITEM #: XL-PA3V - High Capacity XL200P Battery	114.0000	3,534.00
	31.000		ITEM #: XL-CH4X - CHARGER, I-BAY	114.0000	3,534.00
BRC ON FILE			Continued...		

THIS IS NOT A PURCHASE ORDER

REQUESTED BY CAPT SANABRIA - APPROVED BY PROS - EM

158,307.70

REQUISITION

2 of 2

NOT A PO

COUNTY OF ESSEX

465 Dr MLK Jr Blvd
Newark NJ 07102
973 621 4368
FAX: 973 621 5234
TAX ID: 22-6002433

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PO DATE

CONTRACT NO.

23-NJSC

Resolution: R-2022-00991

REQ NO.

DEPARTMENT

444031

Prosecutor

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24444
PHILIP M. CASCIANO ASSOCIATES INC
8 CROWN PLAZA
UNIT 106
HAZLET NJ 07730

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DEBRA ROBINSON
PROSECUTOR'S OFFICE
50 WEST MARKET STREET RM 323
VETERANS COURT HOUSE
NEWARK NJ 07102

SPECIAL INSTRUCTIONS

PR-RADIO COMMUNICATIONS-NJ 83930 #T0109-83932 - Q #465383 02/09/2023

ACCOUNT	QUANTITY	UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL
0328756275001108	31.000		ITEM #: XL-PAV3V - High Capacity XL200P Battery (SPARES)	114.0000	3,534.00
	31.000		ITEM #: Programming - Programming	37.5000	1,162.50
	31.000		Warranty - 2 Year Manufacturer Warranty at No Charge	0.0000	0.00
BRC ON FILE					158,307.70

COPY

THIS IS NOT A PURCHASE ORDER



Associates
Wireless Communications
8 Crown Plaza, Unit 106
Hazlet, NJ 07730

WHEN THE MISSION IS CRITICAL

QUOTE

Date	Quote #
2/9/2023	465383

Name / Address
County of Essex Attn: Accounts Payable Rm 546 465 Dr. MLK Jr Blvd. Newark, NJ 07102

Ship To
Essex County Prosecutor's Office Attn: Captain Sanabria 50 West Market Street Newark, NJ 07102

Terms	Account #	Rep	F.O.B.	Solicitation #
Net 30		MC	HAZLET, NJ	

Item #	Description	Qty	List Price	Discount %	Net Price	Total
	Pricing Per NJ State Contract #T0109-83932. Harris Products Sold at 24% Discount. PMC Service Per NJ State Contract # 83900					
XL-PPM1M	MULTI-BAND PORTABLES PORTABLE, XL-200P, PARTIAL, MIDNT BLK, US	31	2,700.00	24%	2,052.00	63,612.00
XL-PKGPT	FEATURE PACKAGE,P25 TRUNKING	31	1,500.00	24%	1,140.00	35,340.00
XL-PL4F	FEATURE,P25 PHASE 2 TDMA	31	250.00	24%	190.00	5,890.00
XL-PKGF4	FEATURE PACKAGE, DUAL BAND, UHF+7/800	31	1,000.00	24%	760.00	23,560.00
XL-PKG8F	FEATURE, 256-AES, 64-DES ENCRYPTION	31	695.00	24%	528.20	16,374.20
XL-NC8E	ANTENNA, WHIP, DUAL-BAND, UHF/700/800 MHZ	31	50.00	24%	38.00	1,178.00
XL-HC3L	BELT CLIP,METAL	31	25.00	24%	19.00	589.00
XL-PA3V	High Capacity XL200P Battery	31	150.00	24%	114.00	3,534.00
XL-CH4X	CHARGER,1-BAY	31	150.00	24%	114.00	3,534.00
XL-PA3V	High Capacity XL200P Battery (SPARES)	31	150.00	24%	114.00	3,534.00
Programming	Programming	31			37.50	1,162.50
Warranty	2-Year Manufacturer Warranty at No Charge	31			0.00	0.00
Quote Valid for 30 Days			Total \$158,307.70			

Phone #	Fax #	E-mail	Web Site
732-888-9300	732-888-9388	orders@PMC-Wireless.com	www.PMC-Wireless.com



State of New Jersey

DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY
PROCUREMENT BUREAU
33 WEST STATE STREET
P. O. BOX 230
TRENTON, NEW JERSEY 08625-0230
<https://www.njstart.gov>

PHILIP D. MURPHY
Governor

SHEILA Y. OLIVER
Lt. Governor

ELIZABETH MAHER MUOIO
State Treasurer

MAURICE A. GRIFFIN
Acting Director

Change Order

SOLICITATION #13-X-22183

T0109

Radio Communication Equipment and Accessories

TO: Statewide Agencies and Cooperative Purchasing Partners
DATE: 4/29/2022
FROM: Zachary Dae, Procurement Specialist
SUBJECT: Blanket P.O. Extension

Blanket P.O. Period: May 1, 2013 to April 30, 2018
First Extension: May 1, 2018 to April 30, 2019
Second Extension: May 1, 2019 to April 30, 2020
Third Extension: May 1, 2020 to April 30, 2021
Fourth Extension: May 1, 2021 to April 30, 2022
Fifth Extension: May 1, 2022 to April 30, 2023

Please be advised that the below referenced Blanket P.O.s have been extended for a period of one (1) year effective May 1, 2022 and expiring on April 30, 2023.

Vendor {Bidder}	Blanket P.O. Number
Atlantic Communications Electronics, Inc.	83917
Aviat Networks	83920
Business Information Systems	21-TELE-01333
D.M. Radio Service Corp.	83897
EF Johnson Co.	83911
Electronic Service Solutions, Inc.	83905
Essential Management Solutions	83895
Eventide, Inc.	83891

Gold Type Business Machines, Inc.	83904
Goosetown Enterprises, Inc.	83892
Icom America	83923
Intrado Life & Safety Solutions Corporation	83916
Kenwood USA Corp.	83927
Kova Corp.	83906
L3Harris Technologies	83932
Motorola Solutions	83909
Mutualink, Inc.	83894
New Jersey Business Systems, Inc.	83899
Nice Systems	83921
Northeast Communications, Inc.	83898
Philip M. Casciano Associates, Inc.	83900
Procomm Systems, Inc.	83931
Queues Enforth Development, Inc.	83889
R.F. Design & Integration, Inc.	83907
Vesta Solutions, Inc.	83925
Wireless Electronics	20-TELE-00910
Xybix Systems, Inc.	83922
Zetron, Inc.	83924

Please note that KML Technologies Inc. has decided not to extend their contract.

All terms and conditions, pricing, and discounts remain the same, with the exception of Philip M. Casciano Associates (PMC), Inc and Zetron, Inc.. PMC and Zetron have been granted price increases however, their discount schedules remain the same. The details of the price increase are on file with the State Contract Manager.

Please retain a copy of this Change Order for your records.



HARRIS CORPORATION

RF Communications Division
Public Safety and Professional Communications
New Jersey Office
327 Hughes Drive
Hamilton Square, NJ 08690-1324
Phone 1-609-256-3006
Fax 1-609-586-6334
mkerwick@harris.com

August 23, 2015

Mr. Bob Cherry
OIT Contract Manager
State of New Jersey
Office of Information Technology
200 Riverview Plaza
Trenton, NJ 08625-0212

Re: T0109-83932 XL200P Portable Add-on

Mr. Cherry,

Attached you will find a searchable spreadsheet and product brochure for Harris' XL200 Portable with options and accessories to be added to our existing New Jersey State Contract at a 24% Discount to the State and Participating Agencies.

Harris sincerely appreciates your assistance with this process and your continued guidance with these important endeavors.

Please let me know if you should require any additional information.

Respectfully submitted,

Michael D. Kerwick
Harris Corporation
Area Sales Manager
mkerwick@harris.com

XL-200P PORTABLES

Band: 700/800, UHF, VHF

Product Code: XL



**Midnight Black
Full Keypad**

**Black-Yellow
Partial Keypad**

The XL-200P portables are multi-application radios that can operate on P25 Trunking, P25 Conventional, and Conventional systems. Note that EDACS® and ProVoice™ operational modes will be available in the future.

All XL-200P orders must be placed through the Product Configurator. The following is for information only.

Transceiver, Antenna, and Battery must be ordered for a complete operating radio package.

E/C	Model No.	List Price \$	Description
1. Transceiver (Select Keypad Type and Frequency Range) (All models below include the P25 Conventional Operational Mode Package)			
Full Keypad			
C	XL-PFM1M.....	2,900.00	PORTABLE, XL-200P, FULL, MIDNT BLK, US
C	XL-PFM1Y.....	2,900.00	PORTABLE, XL-200P, FULL, BLK-YEL, US
C	XL-PFM2M.....	2,900.00	PORTABLE, XL-200P, FULL, MIDNT BLK, NRB Non-rebanded radios support frequencies up to 870 MHz
C	XL-PFM2Y.....	2,900.00	PORTABLE, XL-200P, FULL, BLK-YEL, NRB Non-rebanded radios support frequencies up to 870 MHz
Partial Keypad			
C	XL-PPM1M.....	2,700.00	PORTABLE, XL-200P, PARTIAL, MIDNT BLK, US
C	XL-PPM1Y.....	2,700.00	PORTABLE, XL-200P, PARTIAL, BLK-YEL, US
C	XL-PPM2M.....	2,700.00	PORTABLE, XL-200P, PART, MIDNT BLK, NRB Non-rebanded radios support frequencies up to 870 MHz
C	XL-PPM2Y.....	2,700.00	PORTABLE, XL-200P, PART, BLK-YEL, NRB Non-rebanded radios support frequencies up to 870 MHz
Frequency Range			
NB	XL-PKGF1	1,500.00	FEATURE PACKAGE, ALL BANDS, V+U+7/800
NB	XL-PKGF2	1,000.00	FEATURE PACKAGE, DUAL BAND, VHF+UHF
NB	XL-PKGF3	1,000.00	FEATURE PACKAGE, DUAL BAND, VHF+7/800
NB	XL-PKGF4	1,000.00	FEATURE PACKAGE, DUAL BAND, UHF+7/800
N	XL-PL4L	0.01	FEATURE, SINGLE BAND, 7/800
N	XL-PL4K	0.01	FEATURE, SINGLE BAND, UHF
N	XL-PL4J	0.01	FEATURE, SINGLE BAND, VHF

For keyloader, see section 9.

EXPORT CONTROL NOTE: Our products may require a validated Export License issued by the Department of Commerce prior to exporting from the United States.

Latest Products and Pricing on the Web
<https://premier.pspc.harris.com/infocenter/>



XL-200P PORTABLES

Band: 700/800, UHF, VHF
 Product Code: XL

Transceiver, Antenna, and Battery must be ordered for a complete operating radio package.

E/C	Model No.	List Price \$	Description
2. Antenna (Select one)			
N	XL-NC5Z	100.00	ANTENNA, FLEX, HELICAL, 136-870 MHZ
N	XL-NC8E	50.00	ANTENNA, WHIP, DUAL-BAND, UHF/700/800 MHZ
N	XL-NC8D	35.00	ANTENNA, WHIP, 1/2 WAVE 762-870 MHZ
N	XL-NC8F	35.00	ANTENNA, WHIP, 1/4 WAVE, 762-870 MHZ
3. Immersible Mode (This feature upgrades the radio to Immersible operation)			
N	XL-PKGMR	240.00	OPTION, IMMERSIBLE RADIO OPERATION (applies to any Operational Mode Feature Package)
4. Operational Mode Packages*			
NB	XL-P25ED	2,000.00	FEATURE PKG, P25 TRUNKING & ANALOG EDACS Includes EDACS Analog trunking only, no digital voice features
NB	XL-PKGPT	1,500.00	FEATURE PACKAGE, P25 TRUNKING
NB	XL-PKGED	1,500.00	FEATURE PACKAGE, ANALOG EDACS TRUNKING Includes EDACS Analog trunking only, no digital voice features
*All Trunking Operational Mode Packages include Emergency, Dynamic Regroup, ProScan™, Priority System Scan, and 1024 systems/groups.			
5. HazLoc Options			
N	XL-PA2A	225.00	BATTERY, LION, 3100, HAZLOC RADIO C1D2, UL This option upgrades the radio to UL Class 1 Division 2 hazardous locations. It equips the radio with the necessary markings and a UL battery.
6. Encryption Options			
N	XL-PL4U	0.01	FEATURE, SINGLE-KEY DES ENCRYPTION*
N	XL-PL8Y	0.01	FEATURE, ENCRYPTION LITE*
N	XL-PKG8F	695.00	FEATURE, 256-AES, 64-DES ENCRYPTION
*Single-Key DES and Encryption Lite come standard on digital operational modes.			
Option for AES Encrypted Radios			
N	XL-PL7J	1.00	FEATURE, FIPS 140-2 OPERATION LEVEL 1
7. Software Features			
Software Options			
N	XL-PL4E	240.00	FEATURE, CONVENTIONAL VOTE SCAN
P25 Software Options			
N	XL-PL5L	595.00	FEATURE, P25 OTAR (OVER-THE-AIR-REKEYING)
N	XL-PL4G	330.00	FEATURE, P25 DATA PACKAGE
N	XL-PL5K	265.00	FEATURE, ProFile™ OTAP OVER-THE-AIR PRGM
N	XL-PL4F	250.00	FEATURE, P25 PHASE 2, TDMA
N	XL-PL8N	250.00	FEATURE, IN-BAND GPS
N	XL-PL8M	150.00	FEATURE, EDATA
N	XL-LLA	100.00	FEATURE, LINK LAYER AUTHENTICATION
N	XL-SP2V	0.01	FEATURE, FEDERAL/INTERNATIONAL STANDARD
This feature can only be configured for customers that are NOT FCC regulated such as Federal (NTIA) and International customers			

XL-200P PORTABLES

Band: 700/800, UHF, VHF
 Product Code: XL

E/C	Model No.	List Price \$	Description
8. Battery (Select one)			
Immersible (Must be ordered with Immersible Mode (XL-PKGMR))			
N	XL-PA3V	150.00	BATTERY, LI-ION, 3100 MAH
N	XL-PA3X	175.00	BATTERY, LI-ION, 3100 MAH, UL For use as a spare battery with UL radio option XL-PA2A. Ordering this UL battery for use with a non-HazLoc radio does not produce a HazLoc radio.
9. Chargers			
Rapid Chargers			
N	XL-CH4X	150.00	CHARGER, 1-BAY
N	XL-CH4Z	15.00	KIT, RSM HANGER, 1-BAY DESK CHARGER
N	XL-CH4Y	10.00	KIT, GANG PLATE, 1-BAY DESK CHARGER
N	XL-CH5A	795.00	CHARGER, 6-BAY
N	XL-CH5B	200.00	WALL MOUNT KIT, CHARGER, 6-BAY, XL-200P
Vehicular Chargers			
N	XL-CH4W	175.00	CHARGER, VC4000
N	XL-PS9X	35.00	POWER ADAPTER KIT, VC4000 CHARGER
10. Audio Accessories			
N	XL-CJ4B	225.00	ADAPTER, 6-PIN HIROSE, EXT CABLE
N	XL-AE1S	179.00	BLUETOOTH, COVERT, EARPICCE/MIC/PTT
Speaker Microphones			
N	XL-AE1T	450.00	SPKR MIC, PREMIUM, FIRE, NC
N	XL-AE1X	450.00	SPKR MIC, PREM, FIRE, NC, HI-VIS-YELLOW
N	XL-AE6K	299.00	SPEAKER MIC, WIRELESS, BLUETOOTH
N	XL-AE4B	175.00	SPEAKER MICROPHONE, EMERG BUTTON
N	XL-AE9N	160.00	SPEAKER MICROPHONE
N	XL-AE1K	65.00	EARPHONE, SPEAKER MIC, RIGHT ANGLE, 2.5MM Includes the Cable with 2.5 mm Plug, Transducer, Acoustic Tube, and Earpiece
N	XL-AE3Z	65.00	EARPHONE, LAPEL MICROPHONE For use with Speaker Mics that have an earphone jack
Surveillance Accessories			
N	XL-AE1L	600.00	SKULL MIC, W/BODY PTT & EARCUP
N	XL-AE1N	600.00	THROAT MIC, W/ACOUSTIC TUBE & BODY PTT
N	XL-AE1M	550.00	THROAT MIC, W/ACOUSTIC TUBE, BODY & RING PTT

XL-200P PORTABLES

Band: 700/800, UHF, VHF

Product Code: XL

E/C	Model No.	List Price \$	Description
10. Audio Accessories (Cont'd)			
Subminiature Remote Control Options			
The following subminiature options are not approved for use in hazardous atmospheres.			
N	XL-AE6H	215.00	MICROPHONE, MINI-LAPEL, 3-WIRE, BLACK
N	XL-AE6N	215.00	MICROPHONE, MINI-LAPEL, 3-WIRE, BEIGE
N	XL-AE6G	215.00	MICROPHONE, PALM, 2-WIRE, BLACK
N	XL-AE6M	215.00	MICROPHONE, PALM, 2-WIRE, BEIGE
Headsets			
N	XL-AE2A	650.00	HEADSET, IN-EAR, BOOM MIC, IN-LINE PTT
N	XL-AE2B	650.00	HEADSET, LTWT, OTH, SINGLE EAR, IN-LINE PTT
N	XL-AE2C	650.00	HEADSET, LTWT, BTH, DUAL EAR, IN-LINE PTT
N	XL-AE2D	650.00	HEADSET, LTWT, BTH, DUAL EAR, PIGTAIL PTT
N	XL-AE2E	650.00	HEADSET, LTWT, BTH, DUAL IN-EAR, IN-LINE PTT
N	XL-AE2F	650.00	HEADSET, LTWT, BTH, DUAL IN-EAR, PIGTAIL PTT
N	XL-AE2G	650.00	HEADSET, BTH, BOOM MIC, EARPIECE, W/PTT
N	XL-AE1H	650.00	HEADSET, TACTICAL, BOOM MIC, EARPIECE, W/PTT
N	XL-AE1P	600.00	HEADSET, HEAVY DUTY, BTH, W/PTT
N	XL-AE1R	600.00	HEADSET, HEAVY DUTY, OTH, W/PTT
11. Carrying Accessories			
N	XL-HC4L	150.00	CASE, LEATHER, PREMIUM, SHOULDER STRAP
N	XL-HC4K	140.00	CASE, LEATHER, PREMIUM, BELT LOOP, D-SWIVEL
N	XL-HC4A	60.00	BELT LOOP, LEATHER, PREMIUM
N	XL-HC3J	55.00	STRAP, LEATHER
N	XL-HC3L	25.00	BELT CLIP, METAL
N	XL-HC3K	20.00	STRAP, NYLON

REQUISITION

1 of 1

NOT A PO

COUNTY OF ESSEX

465 Dr MLK Jr Blvd
Newark NJ 07102
973 621 4368
FAX: 973 621 5234
TAX ID: 22-6002433

B
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PO DATE

CONTRACT NO.

23-NJSC

Resolution: R-2022-00991

REQ NO.

DEPARTMENT

444030

Prosecutor

V
E
N
D
O
R

24444
PHILIP M. CASCIANO ASSOCIATES INC
8 CROWN PLAZA
UNIT 106
HAZLET NJ 07730

S
H
I
P
T
O

DEBRA ROBINSON
PROSECUTOR'S OFFICE
50 WEST MARKET STREET RM 323
VETERANS COURT HOUSE
NEWARK NJ 07102

SPECIAL INSTRUCTIONS

PR - NJSC CONTRACT #83900 Q #465384 DT 02/09/2023

ACCOUNT	QUANTITY	UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL
0328756275001108	1.000		Pricing Per NJ State Contract #83900	0.0000	0.00
	8.000		ITEM #: PMC Shop Svc -	125.0000	1,000.00
	40.000		Installation/Service In Shop, Schedule		
			ITEM #: PMC Field Svc - PMC Field	150.0000	6,000.00
	38.000		Service, Schedule I		
			ITEM #: PMC SI - System Integration,	1500.0000	57,000.00
			Schedule K		
	8.000		ITEM #: PMC PM - Project Management,	150.0000	1,200.00
			Schedule K		
BRC ON FILE					65,200.00

THIS IS NOT A PURCHASE ORDER

REQUESTED BY CAPT ROOT FOR CSIB - APPROVED BY PROS -EM INSTALLATION FOR QUOTE #444034

65,200.00



Associates
Wireless Communications
8 Crown Plaza, Unit 106
Hazlet, NJ 07730

WHEN THE MISSION IS CRITICAL

QUOTE

Date	Quote #
2/9/2023	465384

Name / Address
County of Essex Attn: Randolph Root 465 Dr. MLK Jr Blvd. Newark, NJ 07102

Ship To

Terms	Account #	Rep	F.O.B.	Solicitation #
Net 30		MC	HAZLET, NJ	

Item #	Description	Qty	List Price	Discount %	Net Price	Total
	Pricing Per NJ State Contract #83900					
PMC Shop Svc	Installation/Service In Shop, Schedule A -Staging and Testing Equipment Prior to Install	8			125.00	1,000.00
PMC Field Svc	PMC Field Service, Schedule I -Running cable throughout location -Mounting hardware throughout location where needed	40			150.00	6,000.00
PMC SI	System Integration, Schedule K -On-site programming -Integration with existing system -Optimizing equipment for best results	38			1,500.00	57,000.00
PMC PM	Project Management, Schedule K -Managing Project from staging to completion of on-site installation	8			150.00	1,200.00
Quote Valid for 30 Days			Total \$65,200.00			

Phone #	Fax #	E-mail	Web Site
732-888-9300	732-888-9388	orders@PMC-Wireless.com	www.PMC-Wireless.com



State of New Jersey

DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY
PROCUREMENT BUREAU
33 WEST STATE STREET
P. O. BOX 230
TRENTON, NEW JERSEY 08625-0230
<https://www.njstart.gov>

PHILIP D. MURPHY
Governor

SHEILA Y. OLIVER
Lt. Governor

ELIZABETH MAHER MUOIO
State Treasurer

MAURICE A. GRIFFIN
Acting Director

Change Order

SOLICITATION #13-X-22183

T0109

Radio Communication Equipment and Accessories

TO: Statewide Agencies and Cooperative Purchasing Partners
DATE: 4/29/2022
FROM: Zachary Dae, Procurement Specialist
SUBJECT: Blanket P.O. Extension

Blanket P.O. Period: May 1, 2013 to April 30, 2018
First Extension: May 1, 2018 to April 30, 2019
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Kenwood USA Corp.	83927
Kova Corp.	83906
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Zetron, Inc.	83924

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Please retain a copy of this Change Order for your records.

Mandatory Bidder's Requirement: Bidders acting as a Manufacturer's Authorized Reseller and/or Distributor must submit with its proposal a current letter of Authorization from the Manufacturer. Reference RFP Section... for further information.

Bidder: PMC Associates (Philip M. Casciano Associates, Inc.)

Manufacturer/ Brand: Note: Bidder must specify each Manufacturer and Brand for each Equipment Category proposed. Existing NJ State radio communication equipment and systems include, but are not necessarily limited to embedded equipment, components, accessories, and software from three (3) key manufacturers: Motorola Inc. (Motorola Solutions Inc.), Harris Corporation (formerly Macom/Tyco) and Kenwood U.S.A. Corp.

Master Page with all Manufacturers proposed by PMC (please see additional Bid-Specific forms filled out per manufacturer)

Radio Equipment Category		State Priceline		Catalog #		Catalog Date		Bidder's Proposed Sales Quantity		Bidder's Proposed Sales Volume	
	Manufacturer/Brand	#	Discount %				for Priceline		Discount		Discount
Radio Base Station Control Equipment & Accessories	Powertrunk	1	0%	PowerTrunk25 (P25) Price List-Jan2C	Jan-12 pages 1-8						
	Powertrunk	1	0%	PowerTrunk-T (TETRA) Price List-Jan	Jan-12 pages 1-11						
	Powertrunk	1	0%	Cecoco Price List-Jan2012	Jan-12 pages 1-6						
	Powertrunk	1	0%	DT-410 Price List-Jan2012	Jan-12 pages 1-2						
	Tait Communications	1	20%	TUC-September-2011-Price-Book-US	Sep-11 119-210, 287-324						
	Verdes Standard	1	25% VS LMR Price Pages, State of NJ RF	Apr-12 pages 57-63							
	Bosch-Telux	1	15% Bosch-Telux Retail Pricing	Jan-12 pages 1-10							
	Sinclair Technologies	1	15% Sinclair 2008 US Price List08	2008 pages 17-31							
	Cimarron Technologies	1	20% Cimarron List Price Pages-2011	Jan-11 pages 1-4							
	Powertrunk	2	0% HTT-500 Price List-Jan2012	Jan-12 pages 1-3							
Portable Radio Equipment & Accessories	Datron	2	10%	Datron Commercial Price List 2012	Jan-12 pages 1-4						
	Tait Communications	2	20%	TUC-September-2011-Price-Book-US	Sep-11 13-69, 211-250						
	Verdes Standard	2	25% VS LMR Price Pages, State of NJ RF	5-Apr-12 1-26, 45-50							
	Con-Space	2	10% US-Con-Space 2011 Price lists update	Jan-12 all							
	SAVOX	2	10% SAVOX USD Pricelist 2012	2012 all							
	Sensicar	2	2% Sensicar Price List USD April 2011	Apr-11 all							
	Bee Case	2	20% Bee Official State of New Jersey Price	Apr-12 pages 1-2							
	Cimarron Technologies	2	15% Cimarron List Price Pages-2011	Jan-11 pages 5-7							
	Powertrunk	3	0% MDT-400 Price List-Jan2012	Jan-12 pages 1-4							
	Datron	3	10% Datron Commercial Price List 2012	Jan-12 page 2							
Mobile Radio Equipment & Accessories	Tait Communications	3	20%	TUC-September-2011-Price-Book-US	Sep-11 70-118, 251-286						
	Verdes Standard	3	25% VS LMR Price Pages, State of NJ RF	Apr-12 27-44, 51-53							
	Pyramid Communications	4	15% Pyramid Retail Price List January 201	Jan-12 all							
	NO BID	4	NO BID								
	NO BID	5	NO BID								
	NO BID	6	NO BID								
Gateway Devices: Interoperability between dissimilar communications systems Antennas: Mobile, Portable and Base Station	Raytheon JPS	7	4%	Raytheon JPS 2012 Price ListR5	Jan-12 pages 1-16						
	Sinclair Technologies	8	15%	Sinclair 2008 US Price List08	2008 pages 1-16						
	Larsen Antennas	8	15%	Larsen Price List Only April 1 2011Re	Jan-12 pages 1-14						
	Easit	9	10%	MSRP Easit 2012	2012 various-please see Easit product line overview						
	CSJ (Cellular Specialties Inc)	10	10%	CSJ Price List Pricing, 2011	2011 pages 1-9						
	Solid Technologies	10	10%	SOLID - ListPrice-03142011 with TTF/	Mar-11 all						
	Zinwave	10	10%	Zinwave 2011 List Price Schedule	2011 all						
	Microlab	11	10%	3-20-2012 Microlab Pricing	Mar-12 all						
	Easit	11	10%	MSRP Easit 2012	2012 various-please see Easit product line overview						
	Ligowave	11	10%	Ligowave List Pricing May 2011	May-11 pages 1-2						
Short Range Point to Point Communications Equipment Test Equipment: All installed radio and communications equipment-NO BID Spare Parts Batteries and Chargers Consoles, including Equipment Racks and Operator Furniture	Various	12	NO BID								
	Various	13	10% All spare parts offered at 10% discount from various OEMs								
	NO BID	14	NO BID								
	EVANS	15	10% Evans Official State of New Jersey Pr	2012 all							
	Concept Seating	15	50% List Pricing 12-01-11	Dec-11 page 1							
	NO BID	16	NO BID								
Uninterruptable Power Supplies (UPS) 9-1-1 Telecommunications Equipment Call Answering Equipment	NO BID	17	NO BID								
	Instant Playback Recorder	18	NO BID								
	Logging Recorder	19	NO BID								
	Computer Aided Dispatch System	20	NO BID								
	Computer Aided Dispatch Software	21	NO BID								
	Training Simulators and Software	22	NO BID								
	Wireless 9-1-1 Location Accuracy/Testing Services	23	NO BID								
	Wireless 9-1-1 Location Validation Equipment and Services	24	NO BID								

Schedule		Category Description		Schedules A thru F - Installations & Removals Sub-Category						
		Equipment		Base Unit		Per Unit Cost Location Cost (HH)				
					Mobile	Shop	Field	Building	Tower	
A	Installations - Reference Sub-Category				250	125	175	175	200	
B	Installations - Reference Sub-Category					125	175	175	200	
C	Removals - Reference Sub-Category				125	125	175	175	200	
D	Removals - Reference Sub-Category					125	175	175	200	
E	Removals & Re-install - Reference Sub-Category				375		125	175	200	
F	Removals & Re-install - Reference Sub-Category					125		175	200	
Base Station Installation and Schedule G (Sub-Categories): Antenna Levels, Conditions and Cable Installation Prices.										
				Tower Mount Price*		Schedule G Notes and Comments				
		Antenna Elevation		Building Mount Price*						
G	a)	25-35 Feet	3600	4800	*Note #1: Asterisked prices are for installation costs where a suitable access hole from within the building where equipment is housed, to the outside of the building, already exists. Item (I) is listed for cases where an access hole has to be provided by the base station vendor. *PMC WILL QUOTE USING APPROPRIATE HOURLY RATE SCHEDULE AFTER SITE SURVEY.					
	b)	35-50 Feet		4800						
	c)	50-75 Feet	4800	4800						
	d)	75-100 Feet	4800	4800						
	e)	100-125 Feet	9600	9600						
	f)	125-150 Feet	9600	9600						
		g) All inclusive daily rate (equipment installations not covered).				4800				
		h) Antenna Pattern Adjustment Cost				2500				
		i) Single Hole Wall Penetration Cost				2500				
Schedule H (Sub-Categories): Post Warranty - Annual All-Inclusive Maintenance Contract										
H	Plan Option		Equipment		Price		Description			
	SYSTEM FIRST 2 YEARS POST WARRANTY		LMR/Network Hardware		15%		15% OF TOTAL SYSTEM COST FOR FIRST 2 YEARS AFTER WARRANTY EXPIRES			
	SYSTEM YEARS 3 AND 4 POST WARRANTY		LMR/Network Hardware		20%		20% OF TOTAL SYSTEM COST FOR YEARS 3 & 4 AFTER WARRANTY EXPIRATION			
	PORTABLE MAINTENANCE		SUBSCRIBERS PORTABLE RADIOS		\$132.00		MAINTENANCE PRICE: PER UNIT, PER YEAR			
	MOBILE MAINTENANCE		SUBSCRIBERS MOBILE RADIOS		\$300.00		MAINTENANCE PRICE: PER UNIT, PER YEAR			

Schedule		Category Description									
		Schedule I (Subcategories): Time and Material / Hourly Maintenance & Repair Services									
I	Personal / Technical Skill Level Weekly (Hrly) Rate: Mon-Fri: 8am - 5pm Weekly (Hrly) Rate: Mon-Fri: 5:00pm - 7:59am, including all day Saturday Sunday and Holidays (Hrly) Emergency Service Calls (Hrly): Within _____ 4 _____ hours of notification by the Using Agency. Hrly Post-warranty Services (Warranty expired)	Technical				Other					
		Engineer	Support	Technician	Helper						
		187.5	150	150	125						
		275	225	225	200						
		375	325	325	275						
J	Software Product Schedule / Software Maintenance Agreement Supplement: Reference RFP page # 68 Project Engineering & Site Management	187.5	150	150	125						
K	Sub-Category Description: All-Inclusive Day Rate: Hourly Price: Extended Engagement (All Schedule "X"):	Site				Project/Site Mgmt* (*column added by PMC)					
		Custom Design Work		Modification II		System Integration					
		1500	1500	1500	1000						
		187.5	187.50	187.5	150						
		5 - 7 Days	8 - 14 Days	14 - 30 Days	> 30 Days						
L	Sub-Category Description Manuals (hard copy and/or electronic) Equipment, and System Operation (immediate Post-System Installation) Note: No fees shall be included in this Schedule for an Initial Technical Overview / Introduction / Orientation on new installations.	Discount %				Training Costs (All-Inclusive)					
		0				5					
		10				15					
		Full Day	Half Day	Hourly							
		4000	2000	800							

Schedule	Category Description				
	Programming Costs (All-Includes)				
M	PORTABLES (SHOP)	Device (Description)	Fixed Rate (Device)	Hourly	Daily
	PORTABLES (FIELD)		37.5	125	800
	MOBILES (SHOP)		50	150	1100
	MOBILES (FIELD)		37.5	125	800
	BASE STATIONS(SHOP)		50	150	1100
	BASE STATIONS(FIELD)		37.5	125	800
			50	150	1100
N	Additional Manuals (Lst)				
	(Each)				
O	Extended Warranty				
	As available from Manufacturers Price Lists	Device (Lst)	Extension Period	Expiry Month	Expiry Year
					Cost
P	Enhanced In-Building Wireless Coverage Systems-PLEASE SEE SCHEDULE P				
Q	Short Range Point-to-Point Wireless Links-PLEASE SEE SCHEDULE Q				
R	Large Purchase Order Discount-PLEASE SEE SCHEDULE R				
S	Annual Equipment Sales Spend Discount-PLEASE SEE SCHEDULE S				
T	Uninterruptible Power Supply-NO BID				
U	Trade-In Program-NA				